

FIG. 1A

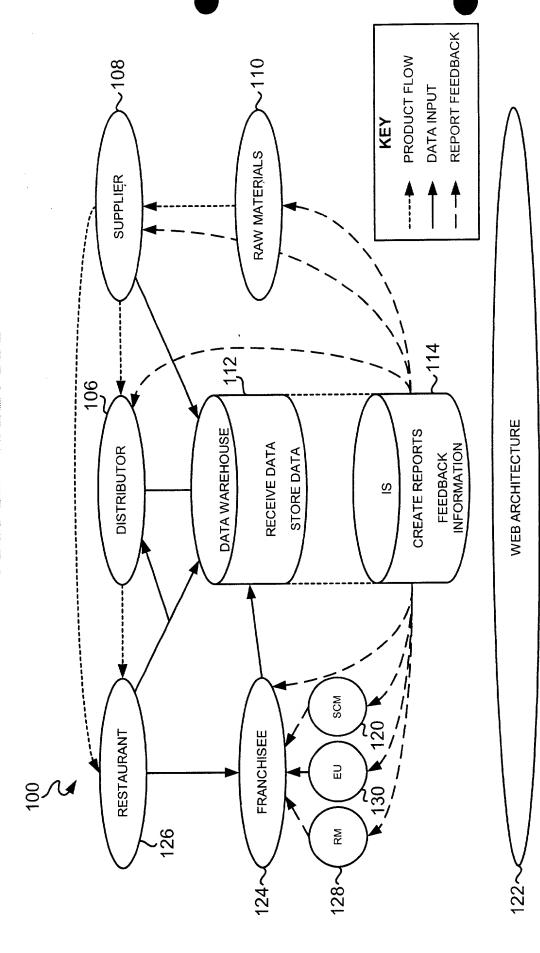


FIG. 1B

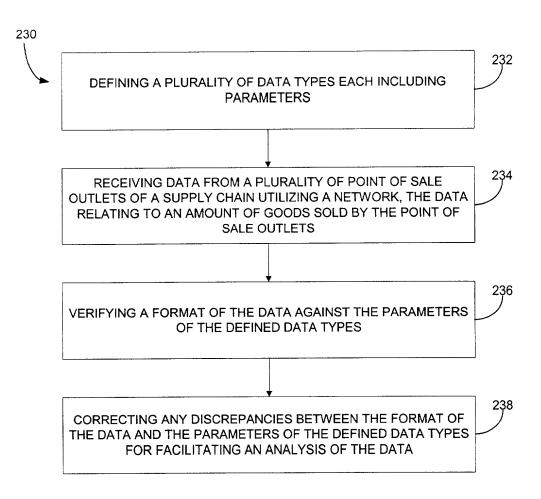


FIG. 2

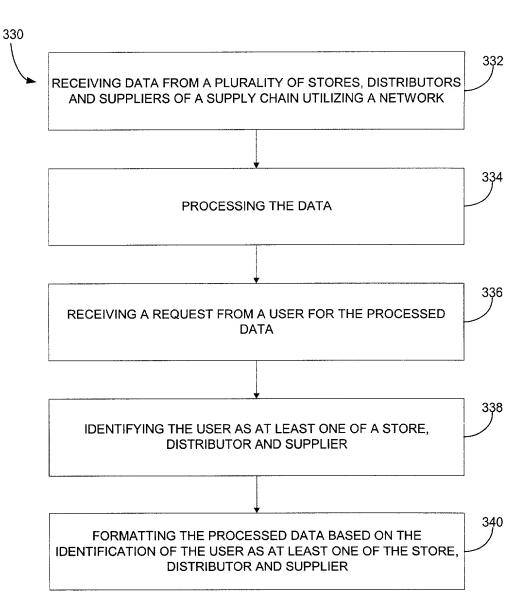


FIG. 3

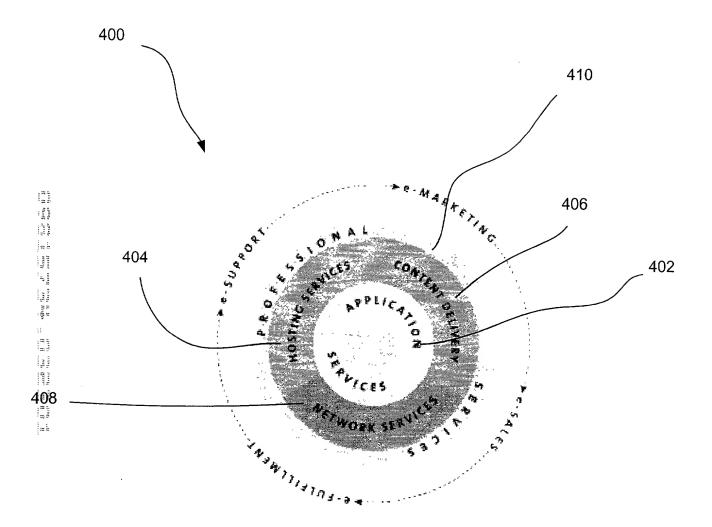


Fig. 4

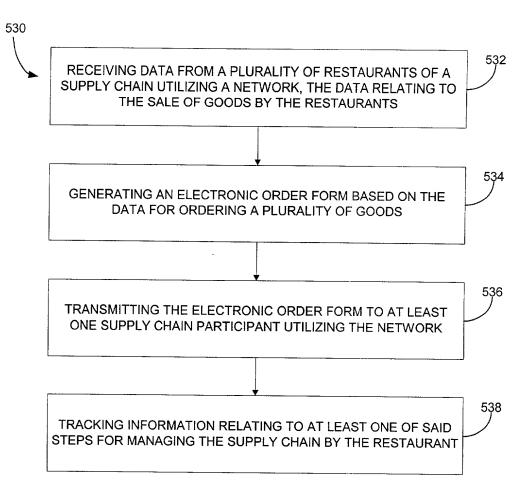


FIG. 5

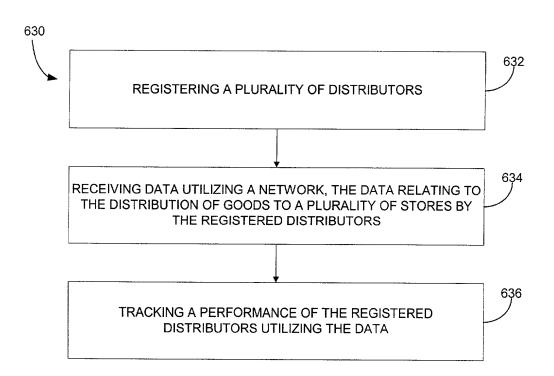


FIG. 6

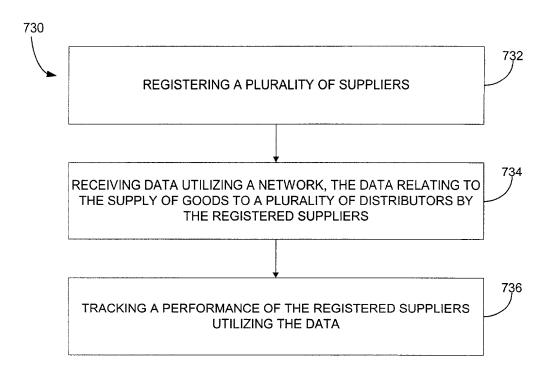


FIG. 7

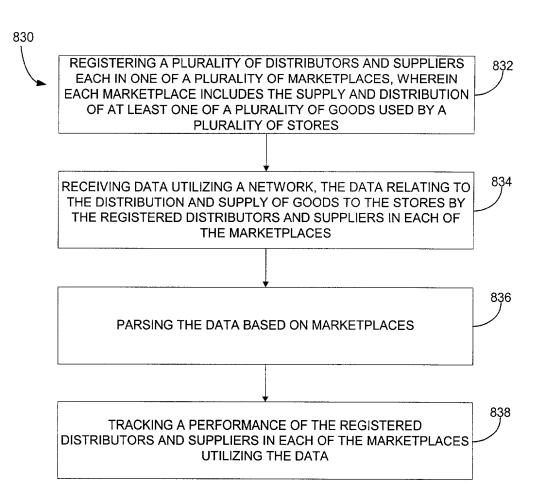


FIG. 8

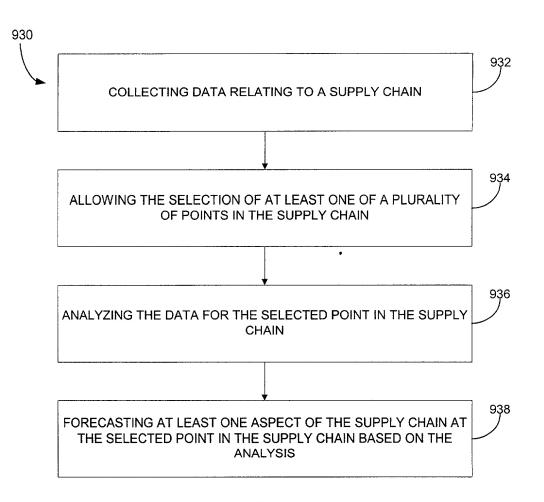


FIG. 9

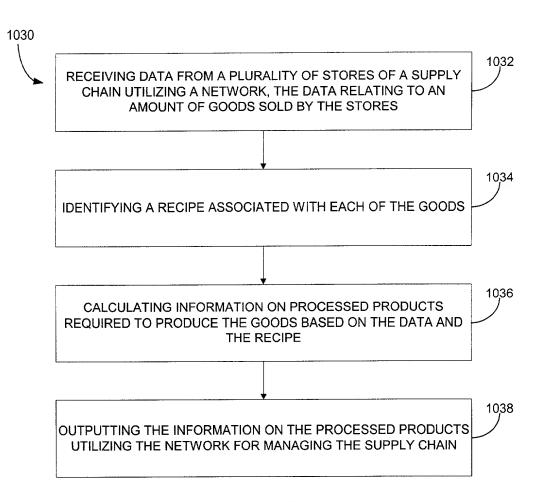


FIG. 10

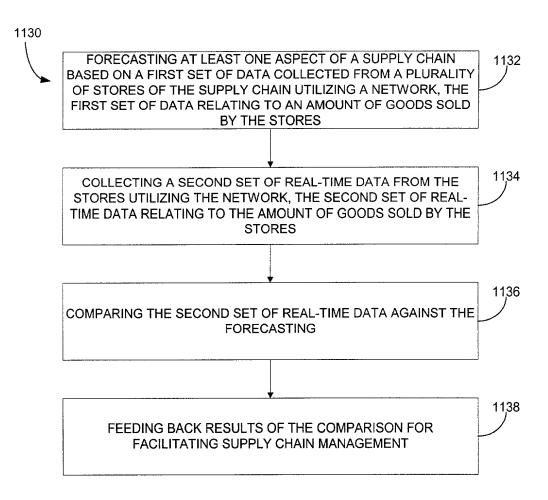
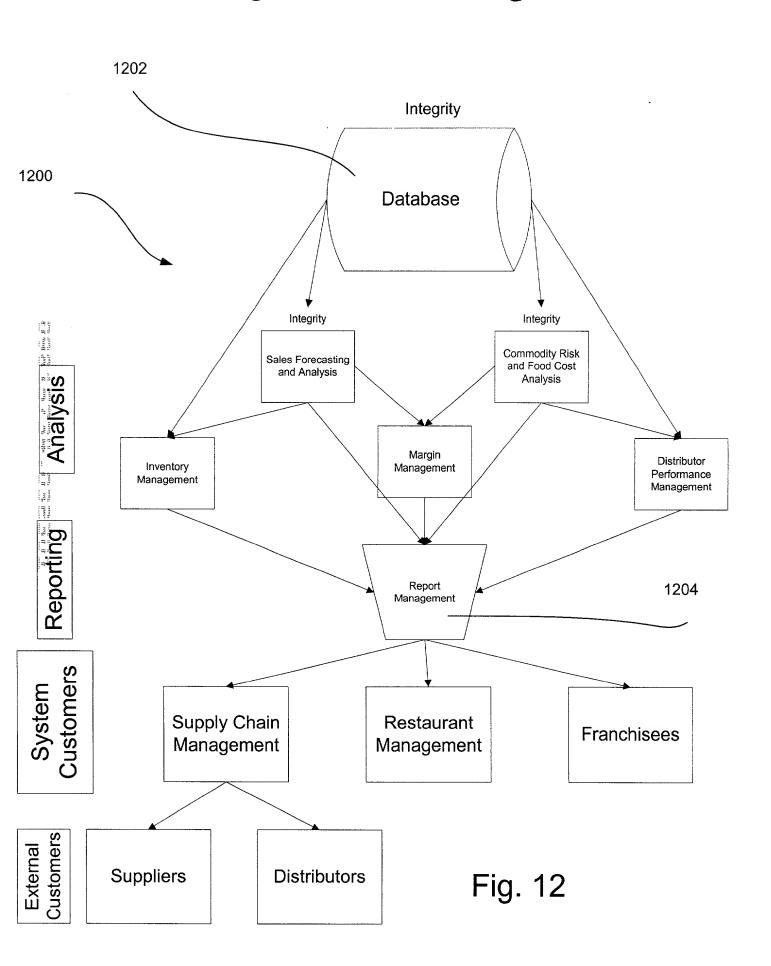


FIG. 11



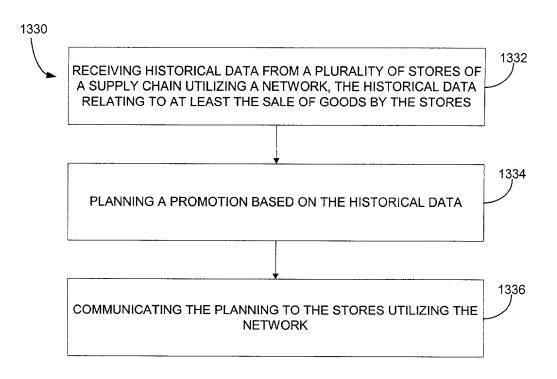


FIG. 13

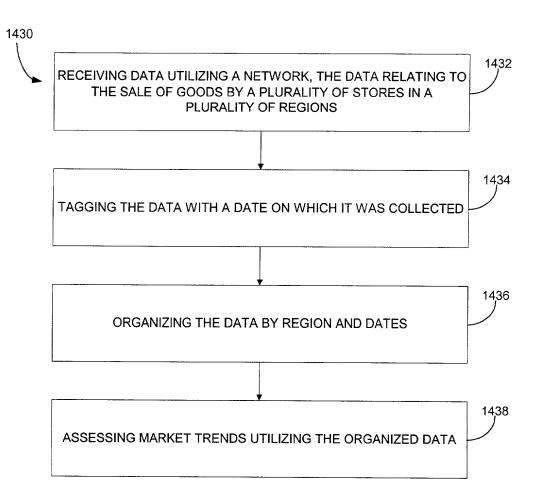


FIG. 14

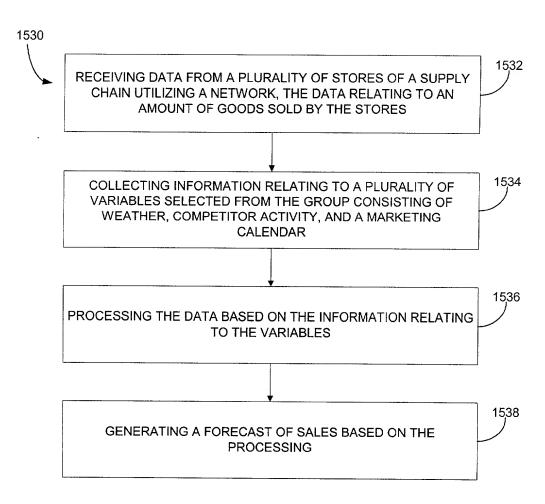


FIG. 15

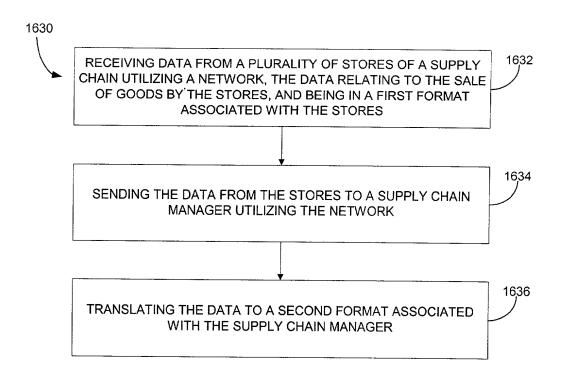


FIG. 16

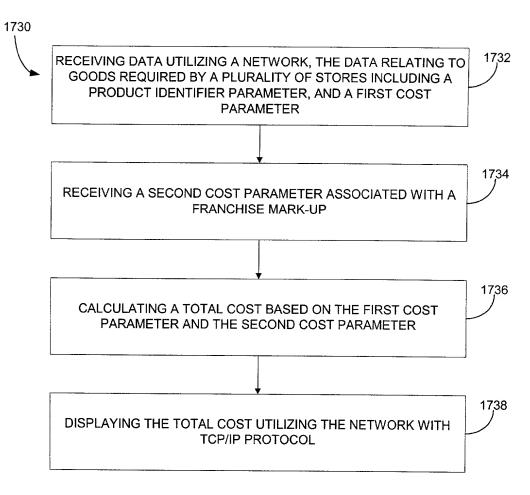


FIG. 17

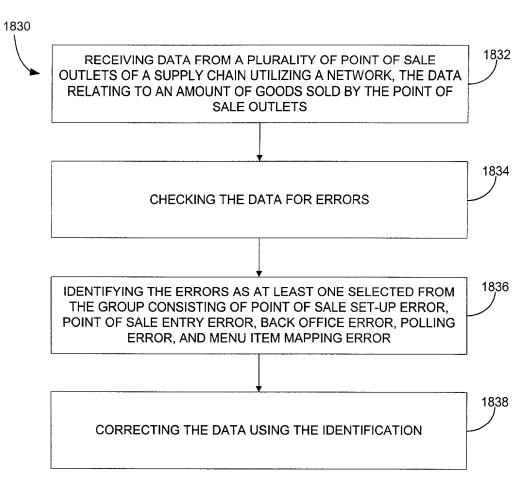


FIG. 18

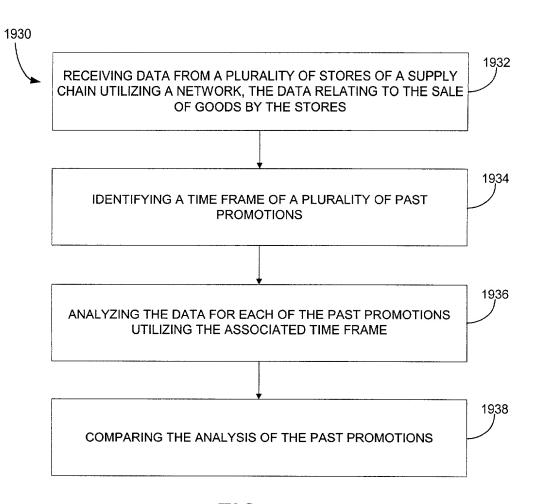


FIG. 19

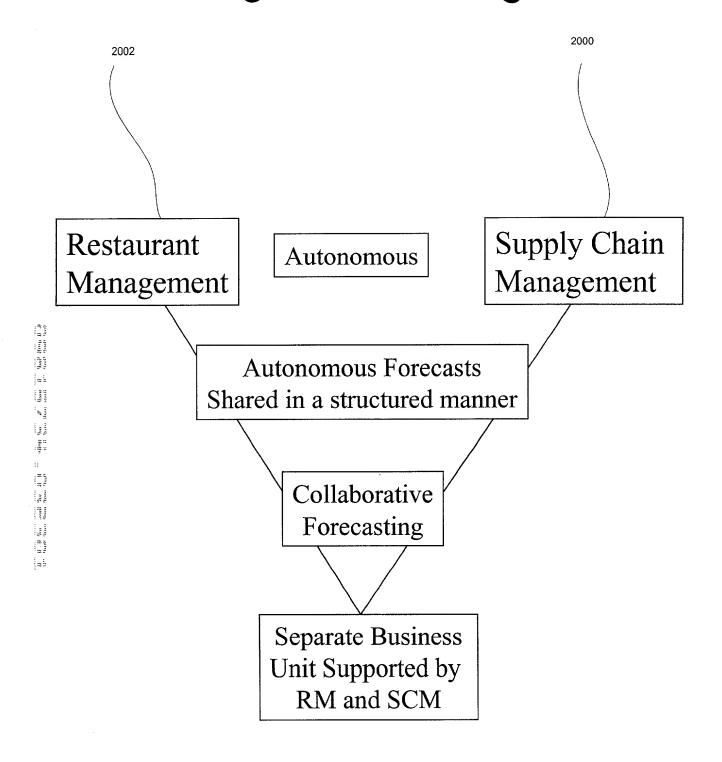
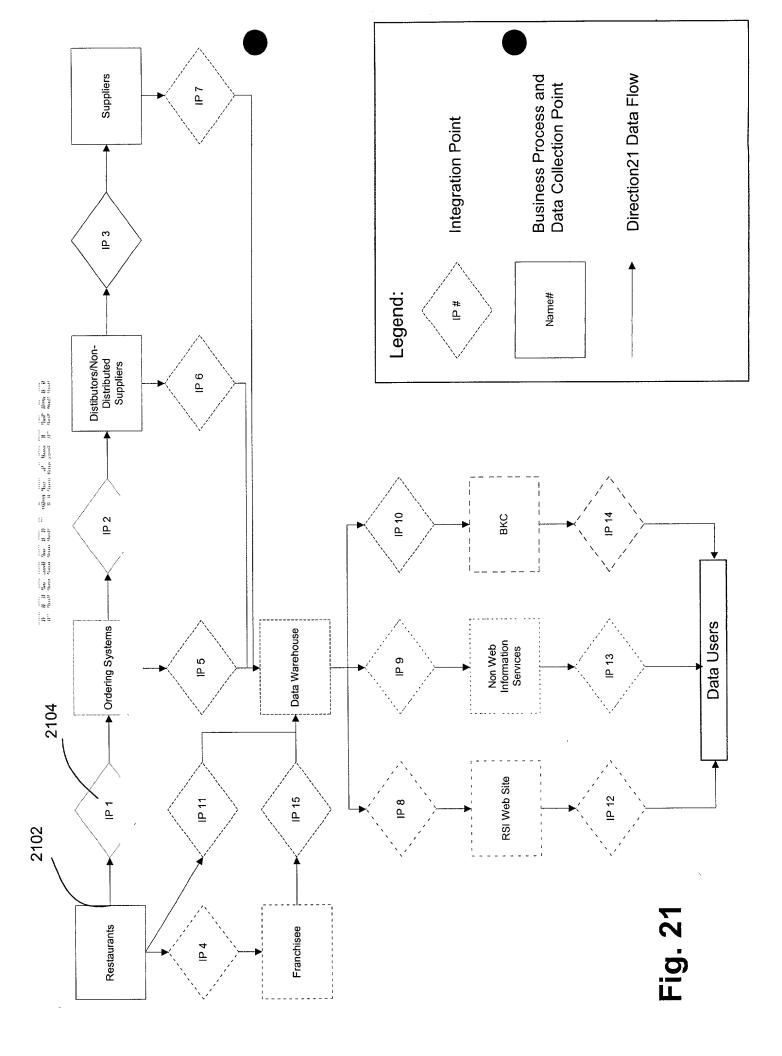
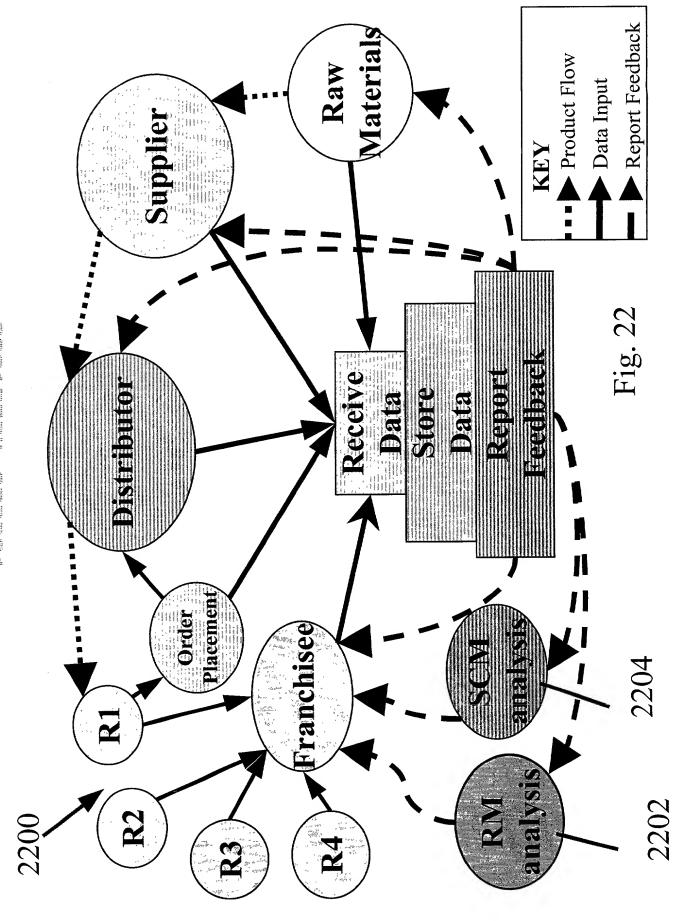


Fig. 20





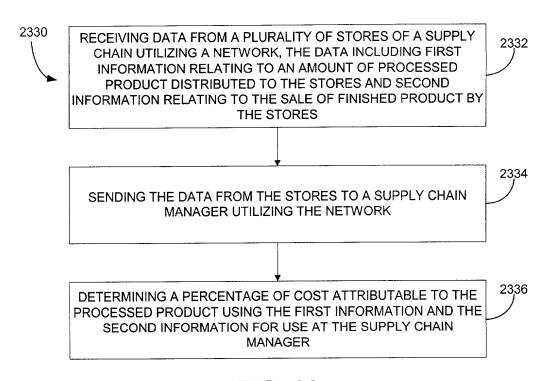
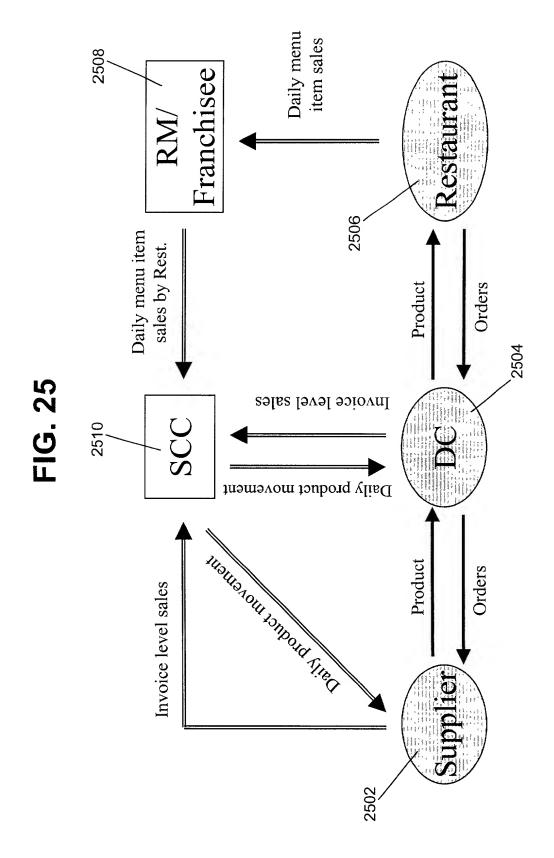


FIG. 23

Daily menu item (Corp Rest Only) sales 2408 2406 Total menu item sales Orders Product 2404 gross purchases by DC by item # 2410 2) Monthly gross purchases I) Monthly ON BYRON SOLES LOVED SOLUTION OF STERROR SOLES LOVED SOLUTION OF THE OWN SOLUTION OF T Product Orders 2412

FIG. 24



260 <u>0</u>					L	<u>Ö</u>	FIG. 26	10								
	2602														2604	
₹				History		les F	oreca	st Wo	Sales Forecast Worksheet - System	et - S	ystem	Forecast	†se			
Week	Ø1	Q 2	9-M	W-5	W.4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	٠ċ	9+M	ဗ	9
GRP's																1
Ntn'l Marketing Theme																
Advertising Score																
Local Considerations																
Competition Index																
Weather Index Seasonality Index																_
Sales History/Forecast Total (\$\store)	(/store)															
]
Key Products by Menu Item (units/day/store)	:s/day/sto	re)														
WHOPPERS	437	327	203	207	193	234	297	282	300	344	252	207	4.2	900	700	700
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	327 164
YWVM WHOPPERS	802	723	701	692	623	760	921	829	006	943	829	912	958	948	707	813
			١					T								7
Key Products by Inventory Item (cases/day/st	r cases/da	y/store)														
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8		2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	7.5	1.3	1 .3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	4.	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	4.0	0.3	0.4	4.0	0.4	0.3	0.3
Ketchup- Bulk		1.6	1.4	1 . 4 .	1.2	1.5	. 8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)		101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	25.2	31.4	130.1	94.5	08.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3. 3.	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4 L.
etc	_							_								

FIG. 27

Promotional Monitor - System & Regional 2700

			History	\ \					Week #1	:#1			
		W-4	W-3	W-2	W-1	7+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)	ore)	\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sale:	Menu Item Sales for Key Products(units/restaurant/	irant/weel		442									Angles of the state of the stat
Category	Segment												
Whopper	WHOPPERS	215	211	228	569	32	34	37	37	40	09	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWVM WHOPPERS	669	629	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Ex	Variance from Expected (Highlighed Areas are Outside	utside of E	of Expected Range)	kange)									
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	%0.6	6.6%
	YWVM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	2.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	%9:6-	-23.4%	4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%
		•											

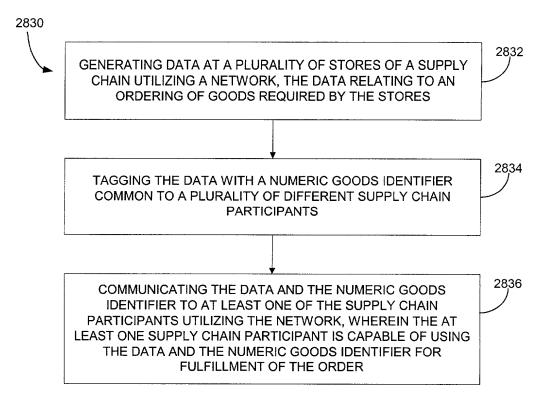


FIG. 28

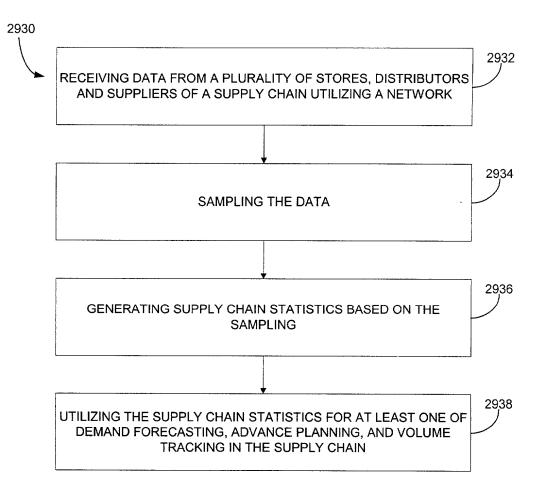


FIG. 29

Jun-00 Distribution Center: Alliant Topeka Time Period (Month/Yr):

3000

Delivery Order Fill Rate

65712 Total Cases Ordered:

3002

Total Operations 0.00% Overlooked and Not Returned 0.43% Short on Truck %60.0 MisPicks 0.10% 68 Damages Warehouse Outs 154 0.23% Cases: Percent Operations:

568 0.86%

1060 1.61%

Total Purchasing

Ĺ.	_					
Out of Code		%00'0				
Substitutions	70	0.11%	Percent	0.86%	1.61%	2.48%
Out of Stocks	066	1.51%	Cases	268	1060	1628
Purchasing:	Cases:	Percent:	Distribution Center Total:	Operations:	Purchasing:	Grand Total:
 3004	/)				

97.52% Delivery Order Fill Rate:

On-Time Delivery Rate

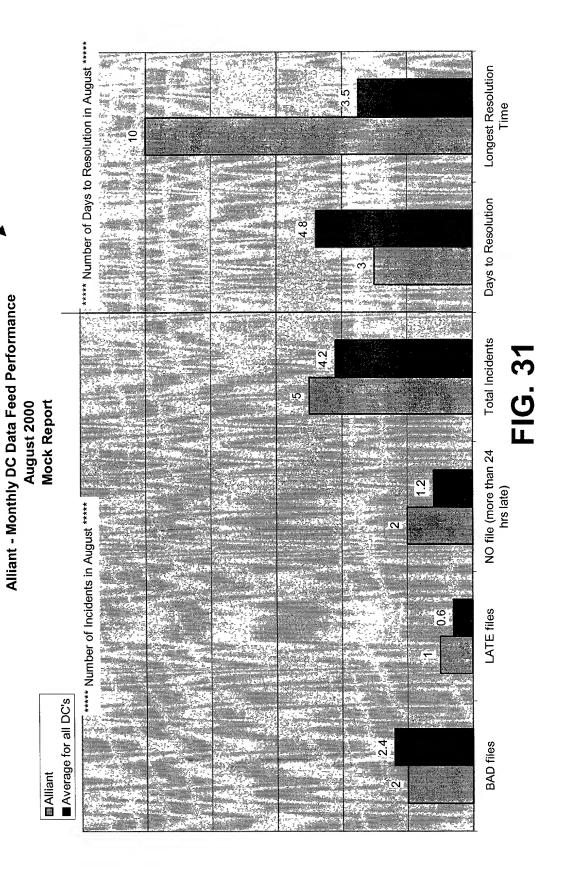
0.00% Total # of Deliveries: # of On-Time Deliveries: On-Time Delivery Rate:

Perfect Order Rate

28.85%	Perfect Order Rate:
725	Total # of Perfect Orders:
1232	Total # of Deliveries:

FIG. 30

3100





Service Level Reporting August

		AL ACTION OF THE PARTY OF THE P	
Alliant-Paducah	99.14%	30,06%	
Alliant-Topeka			
Alliant Wixom	%50'86	%12.86一十二十二十三十条	
King-Atlanta	99.34%	30mm 15mm 15mm 15mm 15mm 15mm 15mm 15mm 1	78.70%
King Jacksonville		A 10 C TO 10 C 10	######################################
King-Louisville.		8689100343548	0.00
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland 🐣 🕆			
Maines Long Island	99.41%		
Maines New England			79.83%
MBM Füllerton 🐺 🐑 👾	99.13%	7691, no autority 37,1267	#DIV/0i
MBM Lewisville		3.5 Care 187 5. 68%	#DIV/0i
MBM Orlando, Prof. 1	VIII 10 10 10 10 10 10 10 10 10 10 10 10 10	%08.69.00.00	#DIV/0i
MBM Rocky Mount	99.13%	0.70	#DIV/0i
McCabe's	2608/860 VANCE NO.	99.72%	96,84%
McLane Lúbbock	I0//\IQ#	10//\IQ#	#DIV/0I
Nicholas & Co.	7.09.66	158 1 3 96 04%	
PFD Supply	99.16%	30.70	# F F F F F F F 80,1 (2)0
PFG/Victoria-	99.42%	#DIV/0i	
PYA/Monarch	%07.66	A 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10	
Reinhart-Cedar Rapids	%90.68	A	
Reinhart-Oak Creek	99.31%	Part 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Reinhart-Rogers	90 50%	12.49%	
Restaurants NW	99.03%	198 B. T. T. T. 199.07%	80.47%
Shamrock Commerce City	% PS 88	94.68%	85.13%
Shamrock Phoenix	98.81%	%88.88%	
Sygma Hairrisburg	A. S. Sept. 18. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		## Land 10 10 10 10 10 10 10 10 10 10 10 10 10
Sygma Stockton	#2####################################		
Sysco	%89'06' A 124 18 18 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	3600,000 - W 100,000 W	全体 音片:144年82.47%

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	%00.06	78.00%
RSI Min	%05'66	%00.06	%00.08

	Didn't meet RSI Min	idn't meet BK Min	
) OK	Didn't me	Didn't me	
100			

FIG. 32

Vendor:

Time Period:

XYZ Company

3300

Aug-00

3300

Delivery Statistics:

DC Requested Lead-Time

%26 95% 0.93 On-Time Delivery Percentage DC Adherence to Lead-Time

SKU #2

SKU#1

Inventory Management:

19 Average Days On Hand

Max Days On Hand SKU #1 SKU #2 Monthly Carrying Cost

SKU#1

SKU#2

40 32

Invoice, Payment and Pricing:

Hours Delivery Late

Days Delivery Late

Monthly Freight Variance Monthly Total Variance Monthly FOB Variance Days for Payment

12 \$ 30,152 \$ 3,594 \$ 33,746				
မ မ မ	12	1	3,594	,74
		\$	ક	&

Average as % FOB

42,513	12,589	25%
\$	\$	

Invoice Accuracy:

Perfect Order Percentage PO Accepted Rate Invoice Fill Rate

70	%	%
27.76	99.00%	32.34
,,	3	ری

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance

August 2000 Mock Report ■ Average for All DC's ■H & H Foods 3400

Longest Resolution Time

Days to Resolution

Total Incidents

NO file (more than 24 hrs late)

LATE files

BAD files

FIG. 35

Service Level Reporting November - Mock Report

	Overcharge	Percentage % Invoice FOB
GOODIES	ESTATION OF THE PROPERTY	2.33% F. F.
COMARK INSTRUMENTS, INC.		
WHITEFORD FOODS, INC. 1855		本 共产分 973% 教育 建制 [457] 计如一2.41%与专业。
LEPAGE BAKERY // COUNTRY KITCHE		
NOR SYSTEMEDIA CONTRACTOR		
SIGNATURE MEATS GROUP		
SCHWEBEL'S BAKING CO. 11		
MAULCUP	· 多子子 多种 100 000 000 000 000 000 000 000 000 00	
MIRA PLASTICS		1.520% - 1.00 miles
DIXIE PRODUCE & PACKAGING		
NOR-LAKE, INC.		
FORT JAMES OPERATING COMPANY		AND THE PROPERTY OF THE PROPER
FRESH ADVANTAGE, KO		The care 198 GP has been drawned and 190 has letter or
SILVER KING - MN - CORP		
TYSON FOODS		
READY ACCESS		
GEORGIA PACIFIC TISSUE		44 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
CLOUGHERTY PACKING		25 - 34.8% - 2 - 251% - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -
BEVERAGE - AIR	ENERGY SECTION OF SECTION SECTIONS	
COMPONENT HARDWARE GROUP, INC.		
COCAL-COLAUSA SE SE SE		
TOASTIMASTER	** 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Ft. 1155%
GRANT COUNTY FOODS		2.20%
FRESH EXPRESS	TO CANAL OS SAUGES SE	
TAYLOR FARMS		1.04%
MODULAR DISPENSING SYSTEM	2.42 ft 44.05 11.05 12.05	
CENTURY PRODUCTS, L.C.	21361255428 chose co	
ROSE PACKING COMPANY		** ** ** * 93.3% \$4.5* ** ** ** * * 2.98% 35* ** **

	Monthly Total	Perfect Order	Monthly Carrying
	Overcharge	Percentage	% Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK	Didn't meet RSI Min.
1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	

3500

3600

Mock Report/1

		Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<i>Food Cost Index</i> Plan Actual	99.75	99.69 99.10	99.20 98.90	98.63	100.33	100.49	101.12	100.44	99.92
Variance Good/(Bad)		0.59	0.30						
Total Dollar Purchases (in Millions) /2	'in Millions) /2	r							
Plan Actual	\$2,237.24	\$183.98 \$182.84	\$182.73 \$182.08	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Variance Good/(Bad)		\$1.14 0.6%	\$0.65 0.4%						

/1 Includes on food cost index items. /2 Based on FY 99 Sales Volumes

FIG. 36

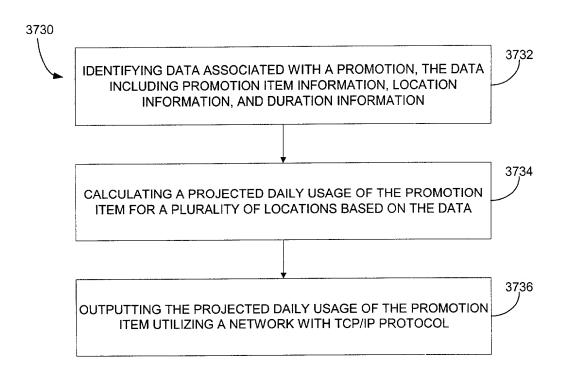


FIG. 37

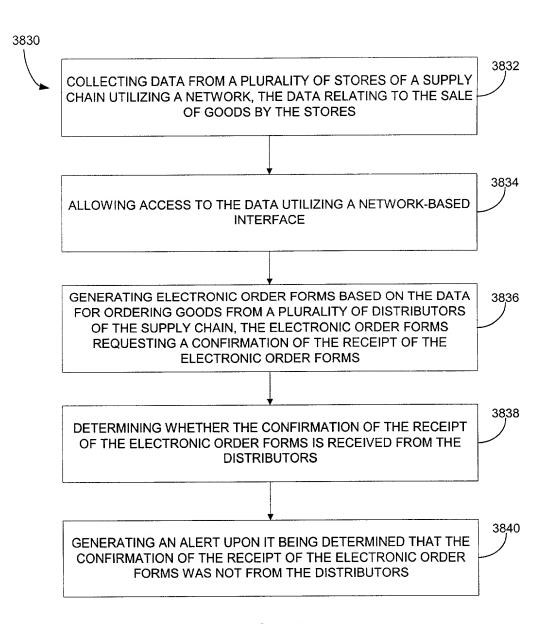


FIG. 38

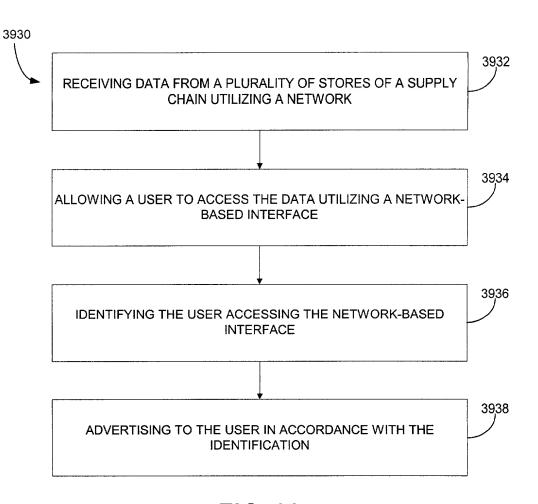


FIG. 39

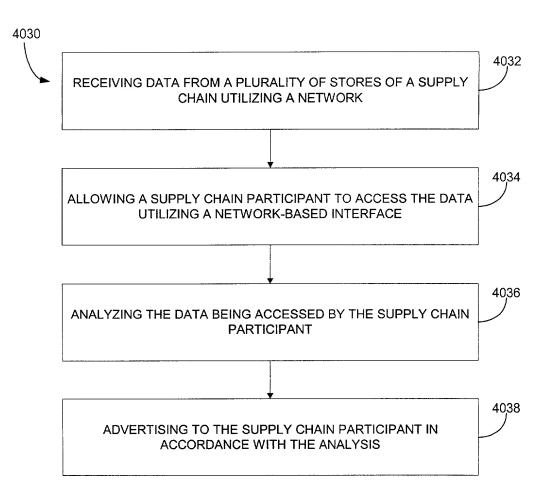


FIG. 40

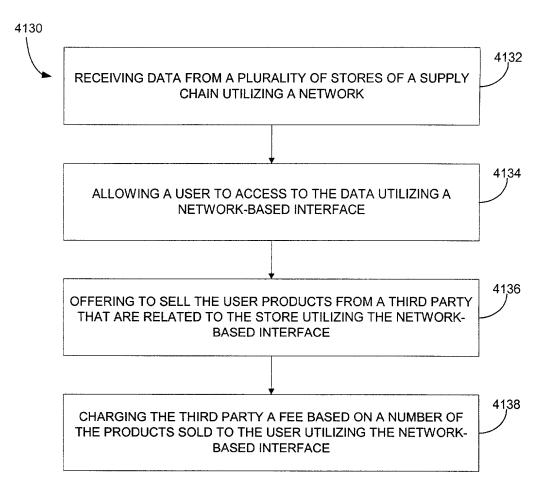


FIG. 41

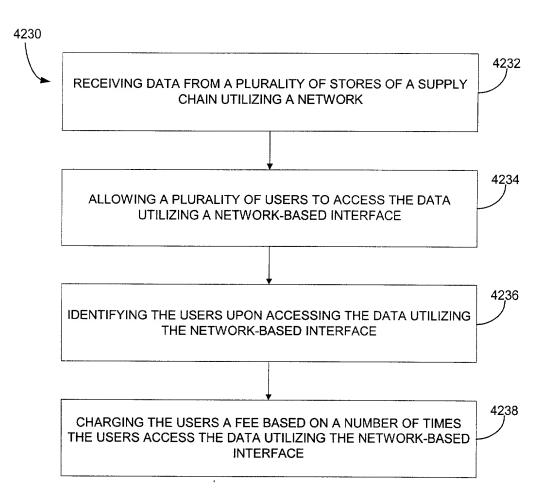


FIG. 42

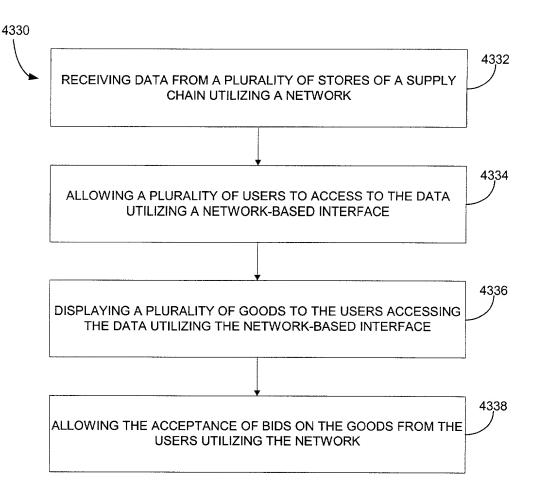


FIG. 43A

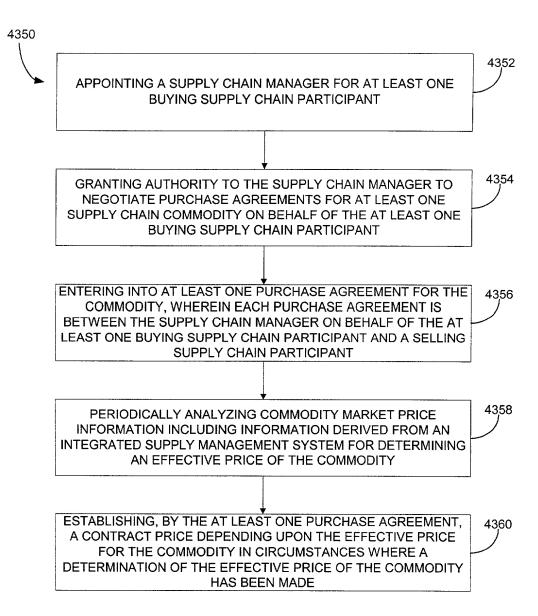


FIG. 43B

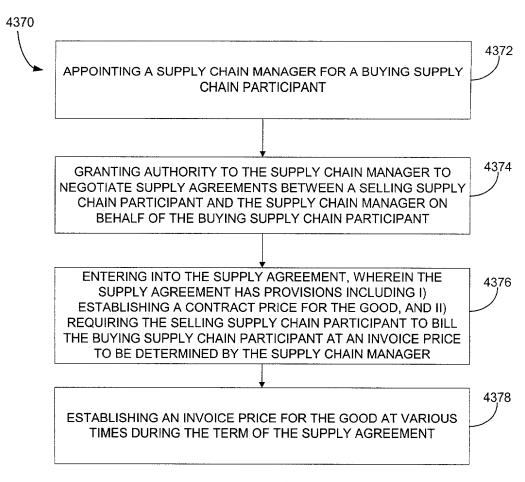


FIG. 43C

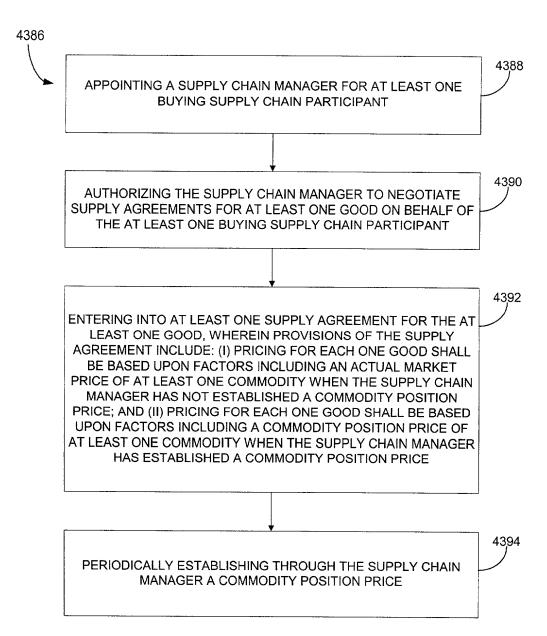


FIG. 43D

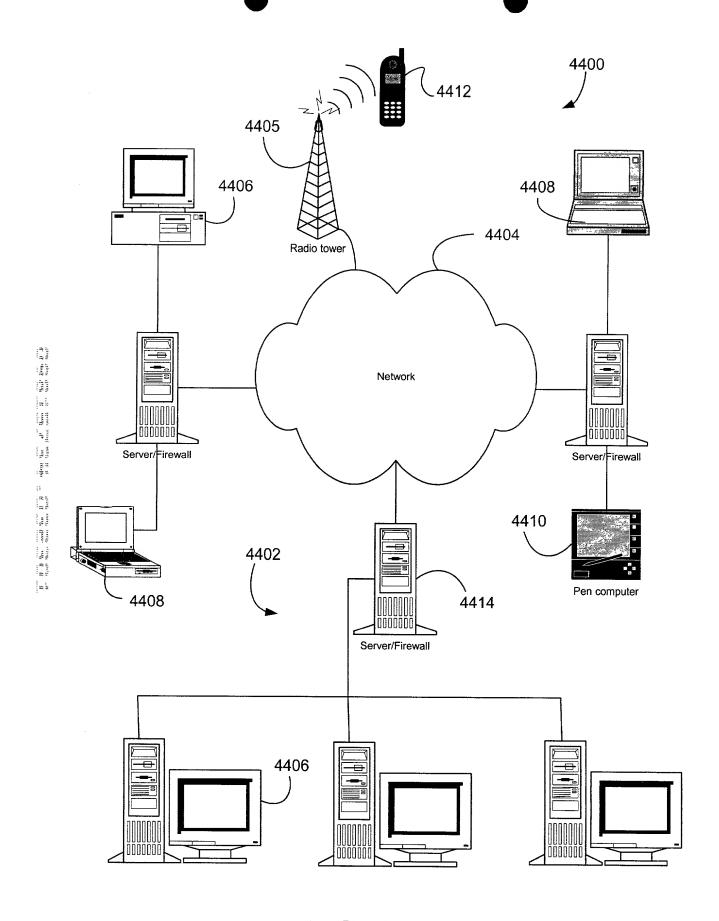


FIG. 44

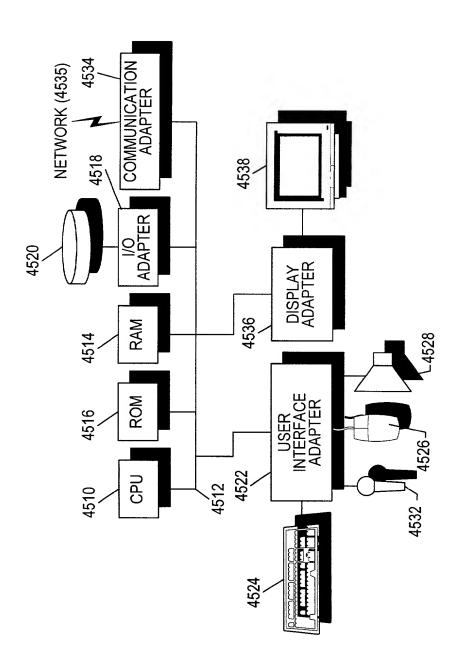


FIG. 45

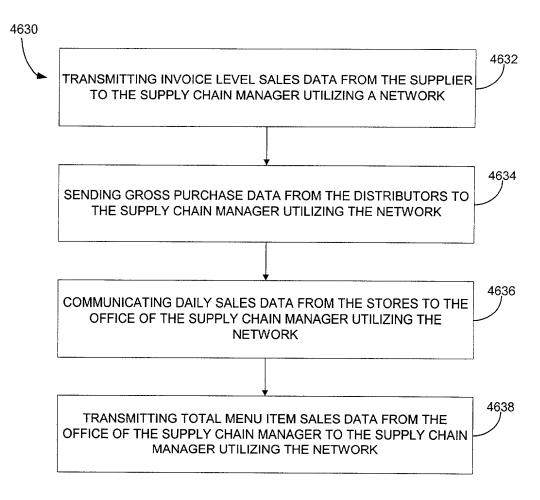


FIG. 46

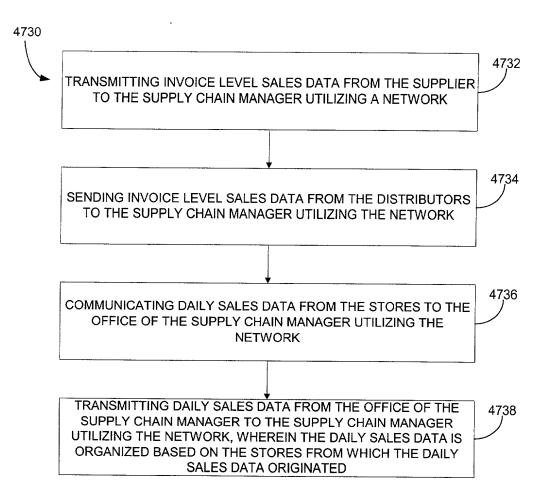


FIG. 47

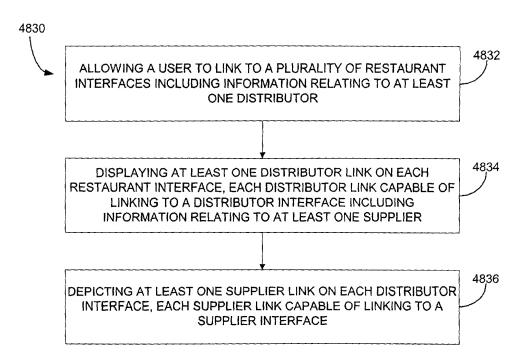


FIG. 48

7- Go | | Links # M internet 4900 O Clor For The second secon Enter Site BURGER KING® System Independent Purchasing & Distribution Service Co-op
UserName Password Restaurant Services, Inc. RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING Corporation, food and packaging suppliers, marketing agencies, system. Its primary purpose is to leverage the buying power of providers to streamline and improve the supply chain efficiency food, packaging, premiums, promotion products, supplies, ទំពុំបាច្ចាក់ទីកែ,"dថៃវិកិច្ចិបរិច័n and related services on behalf of more BURGER KING restaurants to achieve favorable contracts for franchisees, elected by region, one Burger King Corporation Franchisee Association. The cooperative maintains a close Restaurant Services, Inc. (RSI) is an independent memberrepresentative and one member appointed by the Minority RSI's Board of Directors is comprised of BURGER KING equipment vendors, distributors and information systems owned purchasing cooperative serving BURGER KING® respective roles and responsibilities outlined in a formal RSI works closely with restaurant owners, Burger King working relationship with Burger King Corporation, with 4904 restaurant owners in the United States. Password than 8,300 restaurants. Operating Agreement. Restaurant Services, Inc. - Microsoft Internet Explorer About RSI UserName franchisee # http://www.rsiweb.com/home/index.asp 4902 NFA link General Information Contact Information egal Information More About RSI Map/Directions BKC Imk

FIG. 49

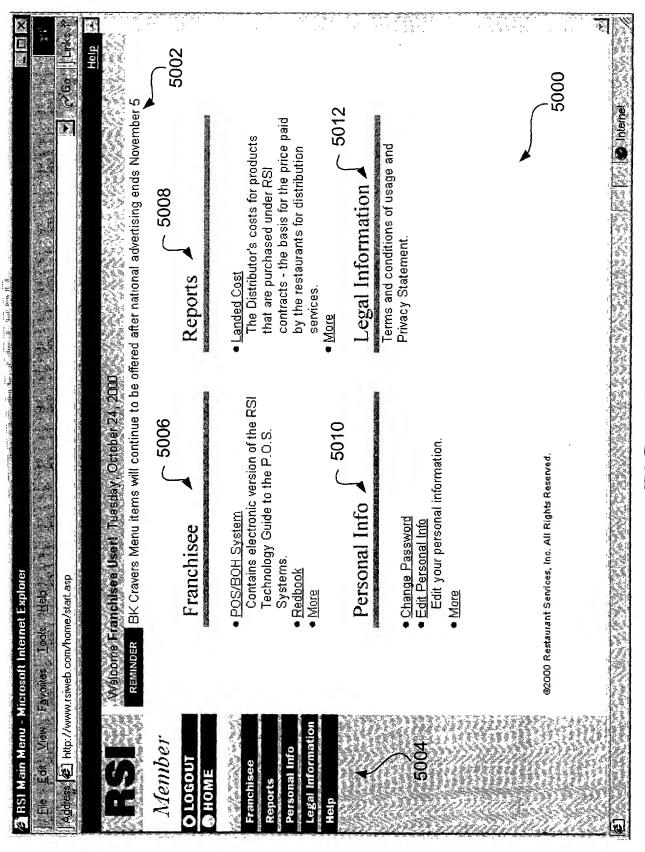


FIG. 50

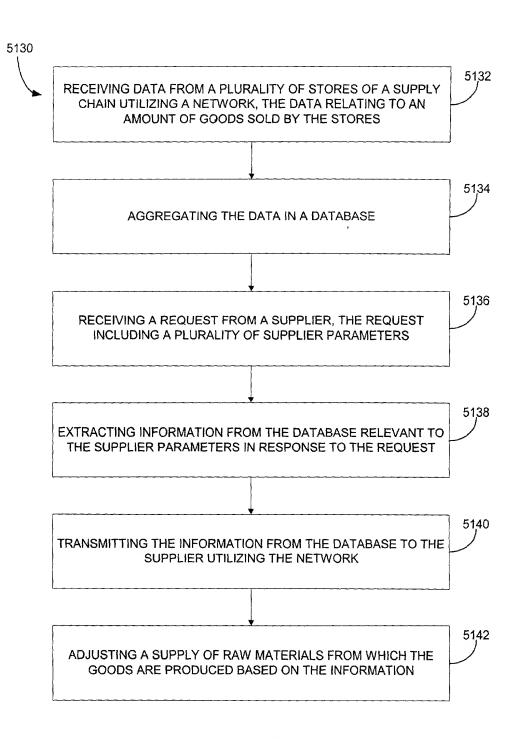


FIG. 51

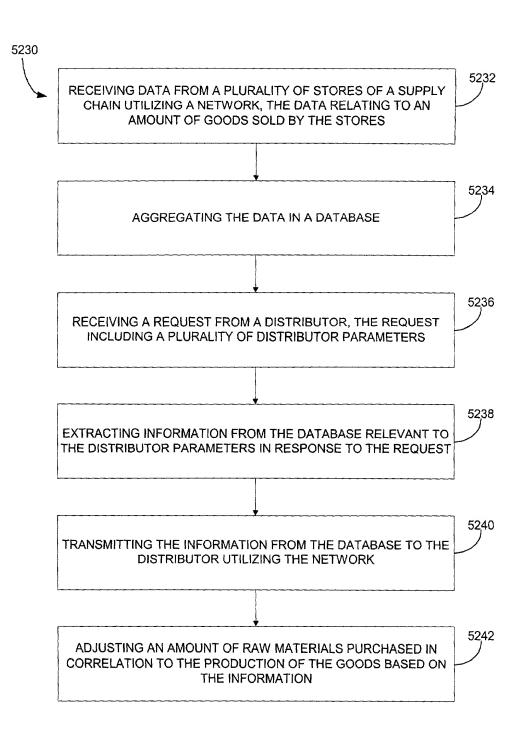


FIG. 52

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FIG. 53

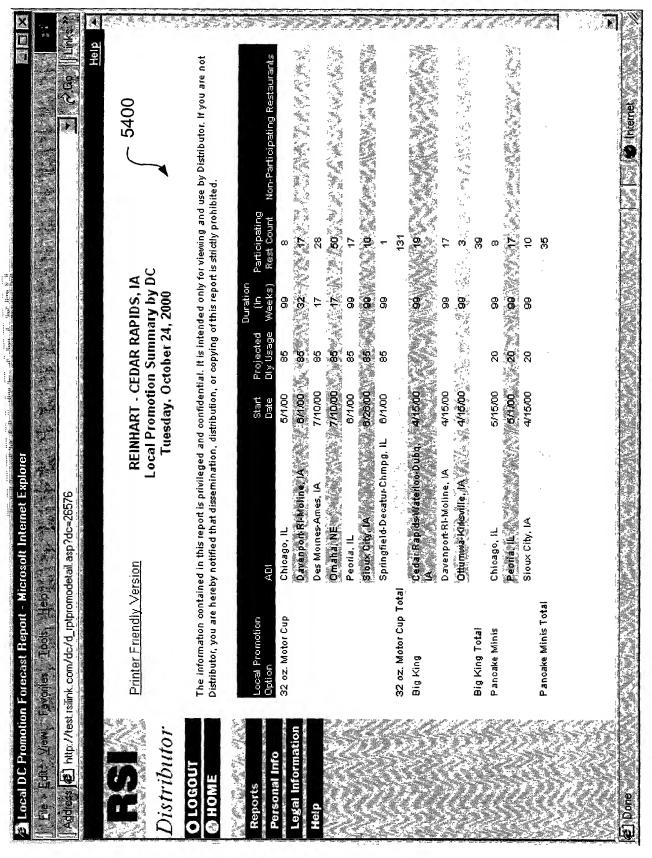


FIG. 54

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FIG. 55

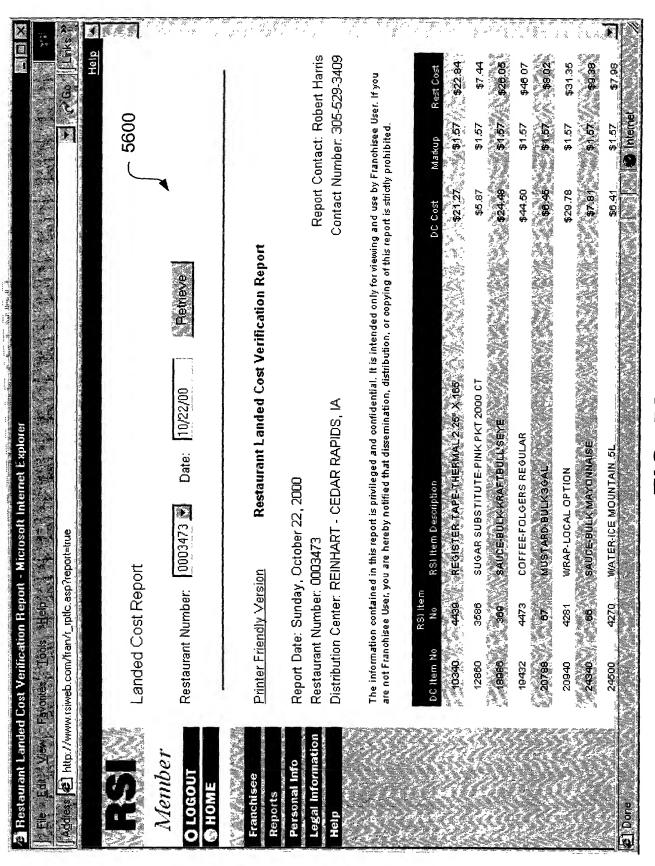


FIG. 56

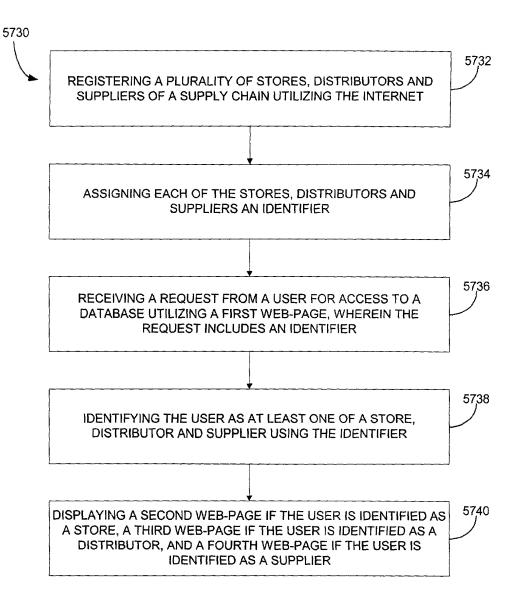
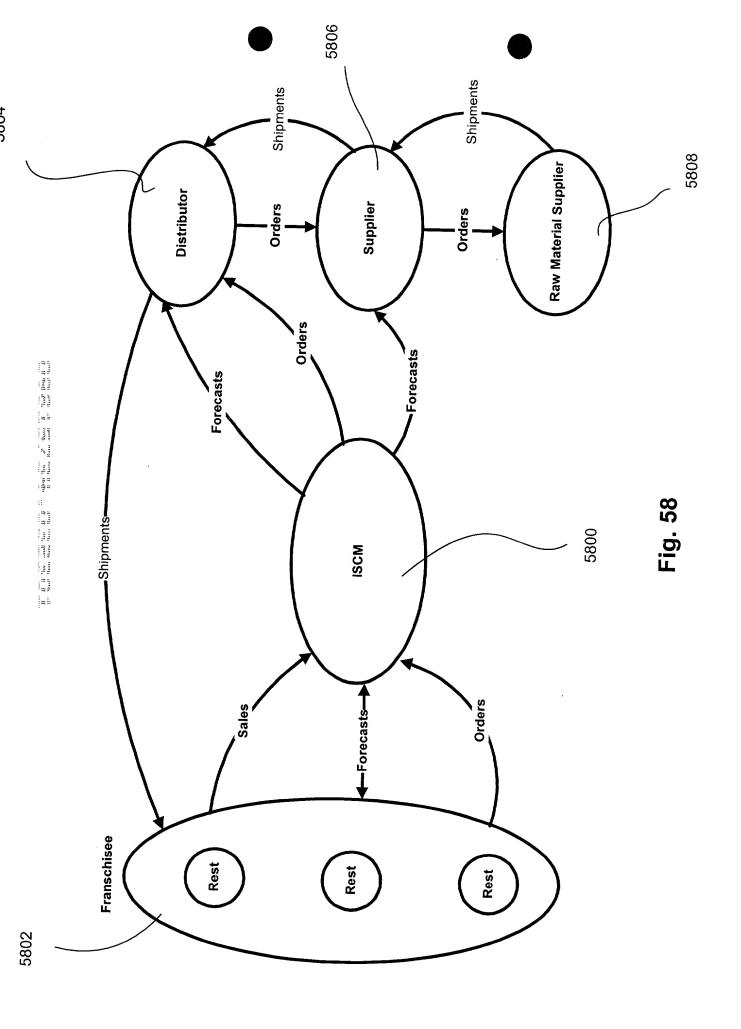


FIG. 57



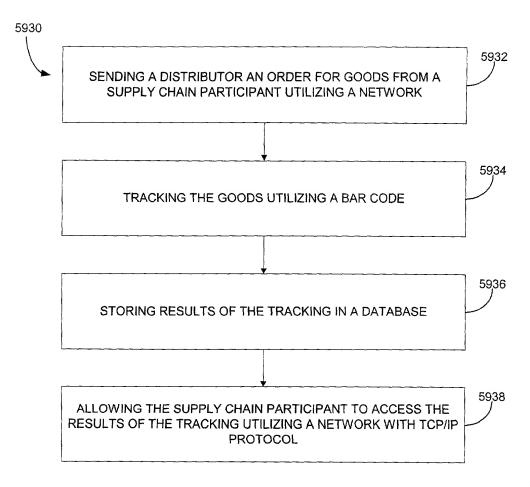
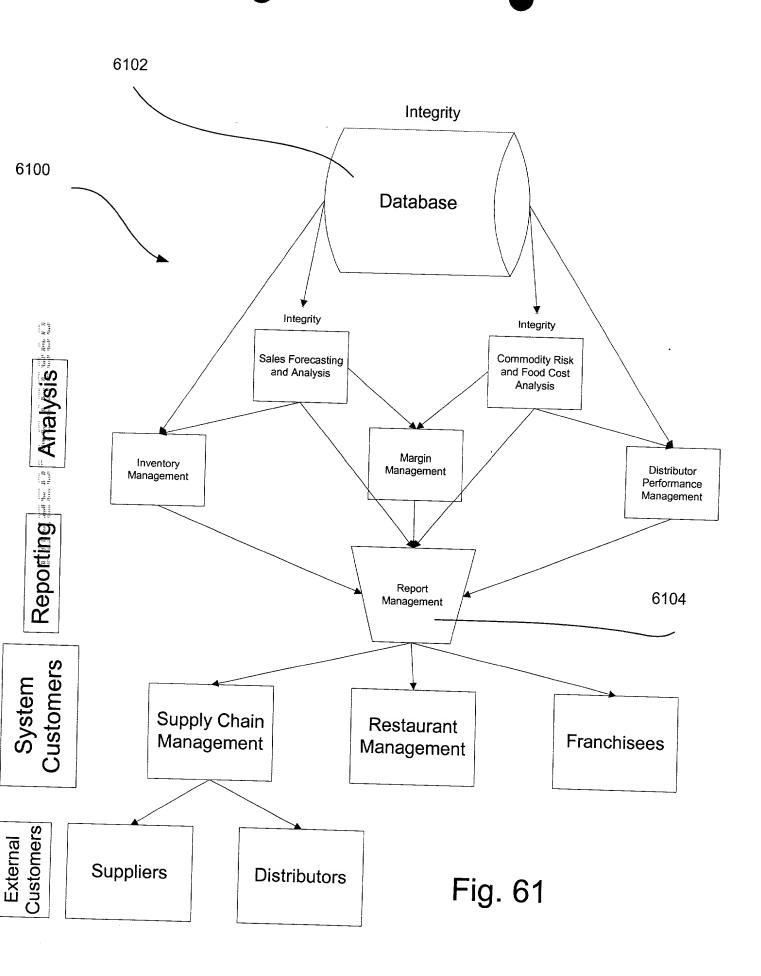


FIG. 59

Fig. 60



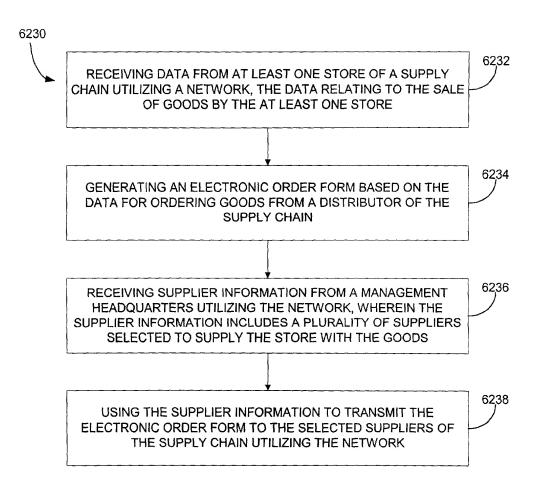
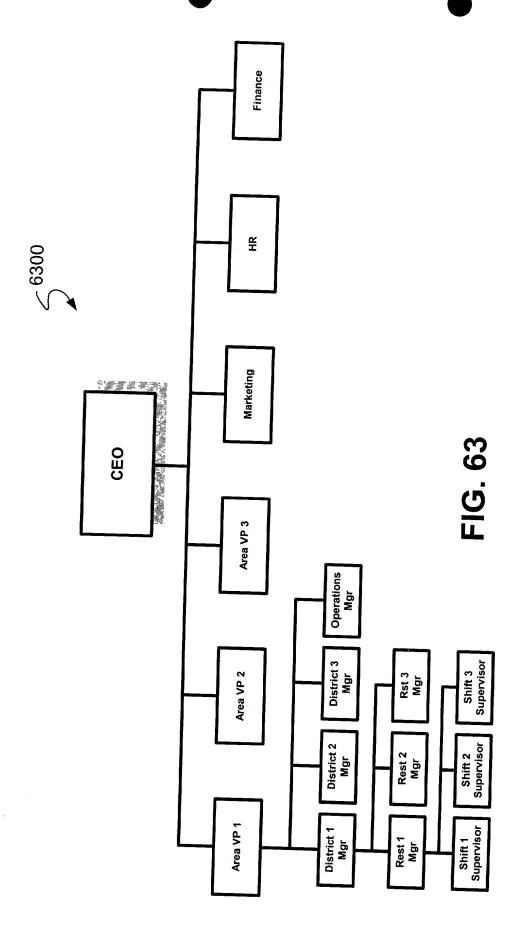


FIG. 62



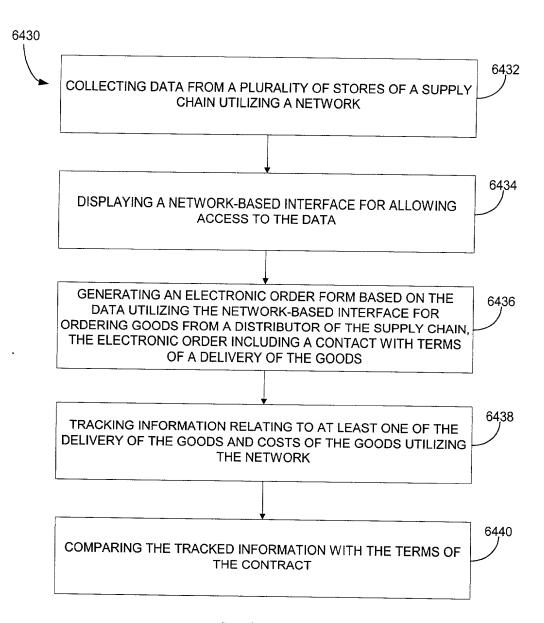


FIG. 64

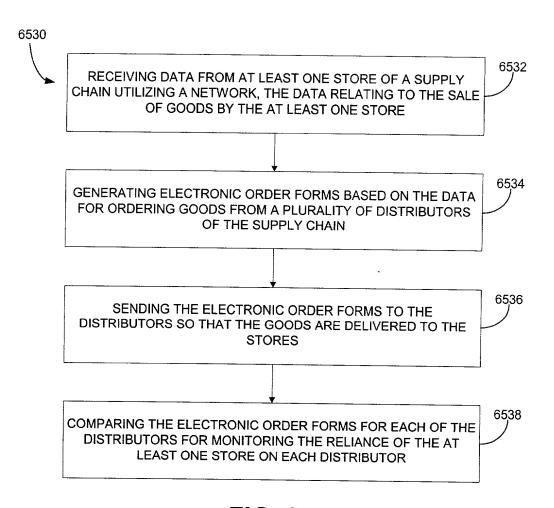


FIG. 65

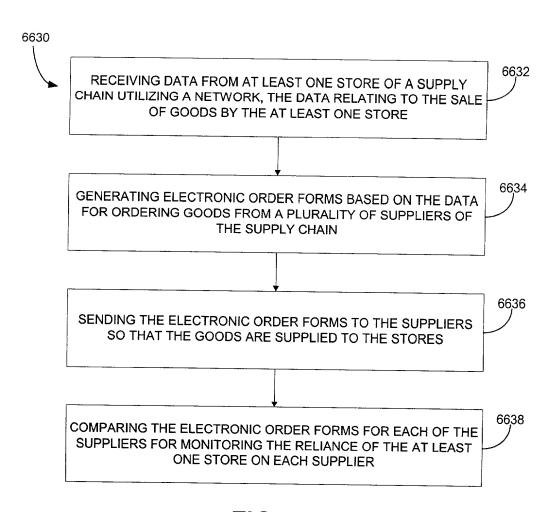


FIG. 66

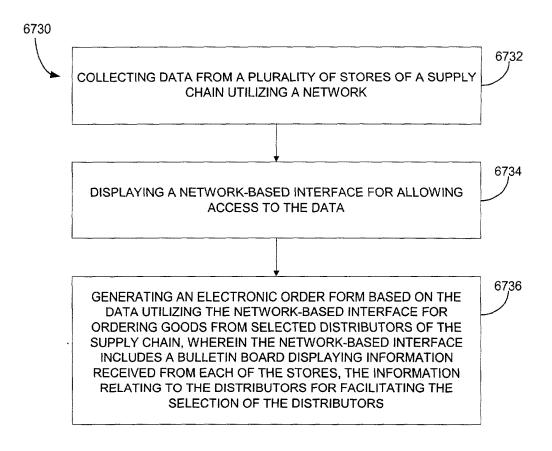


FIG. 67

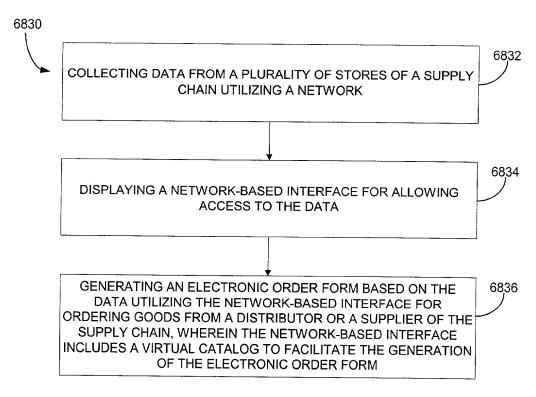


FIG. 68

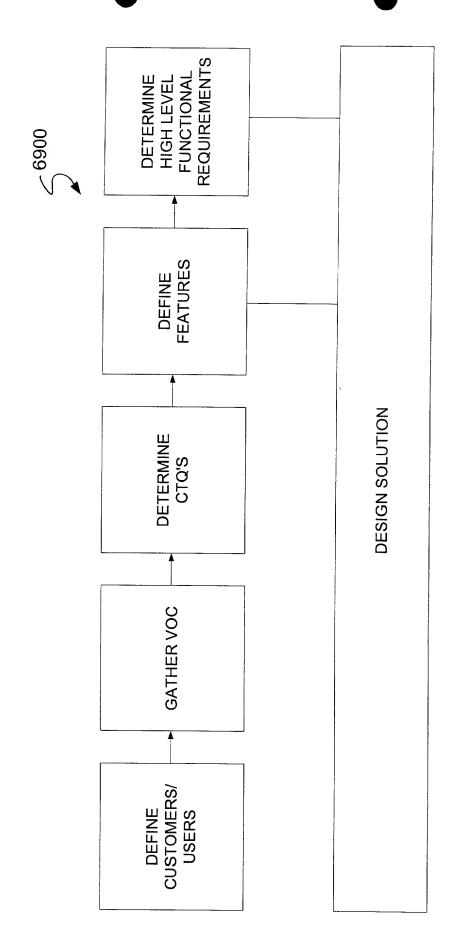


FIG. 69

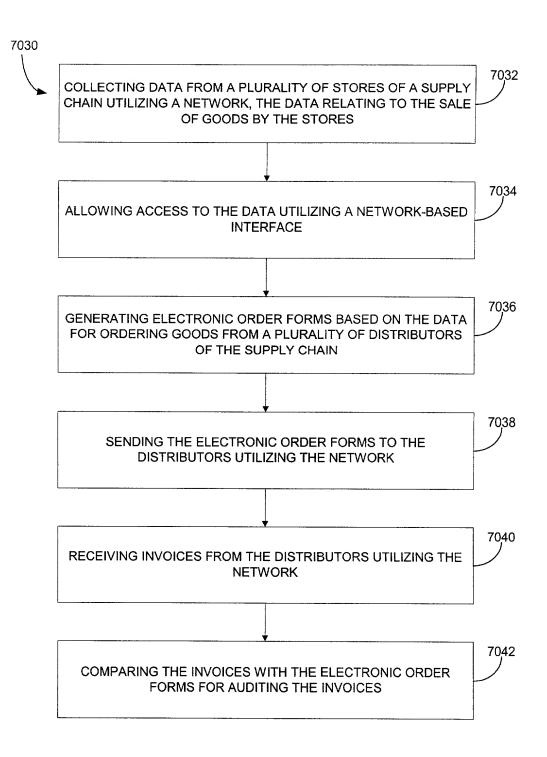


FIG. 70

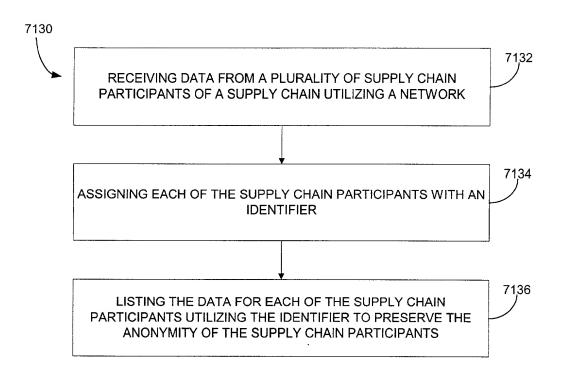


FIG. 71

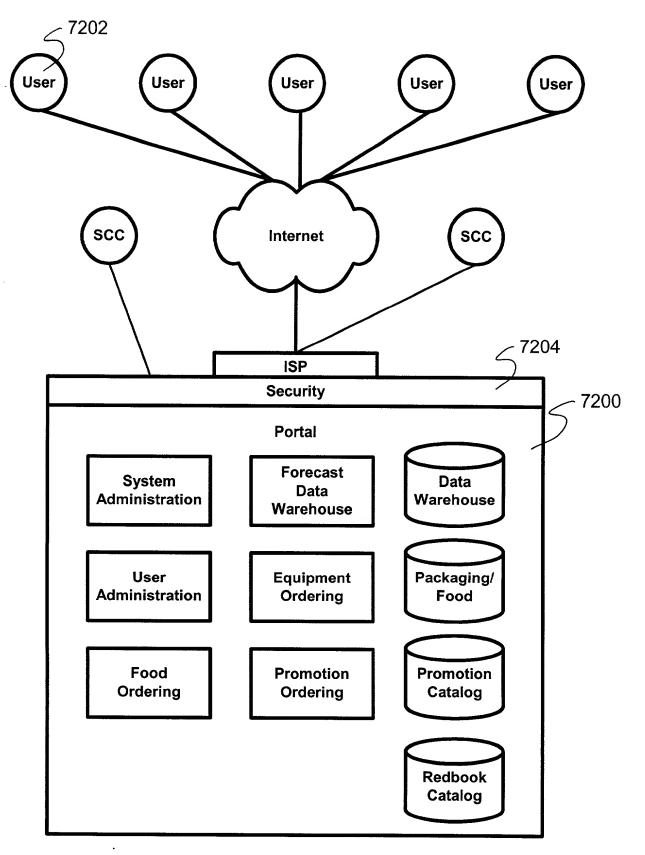


FIG. 72

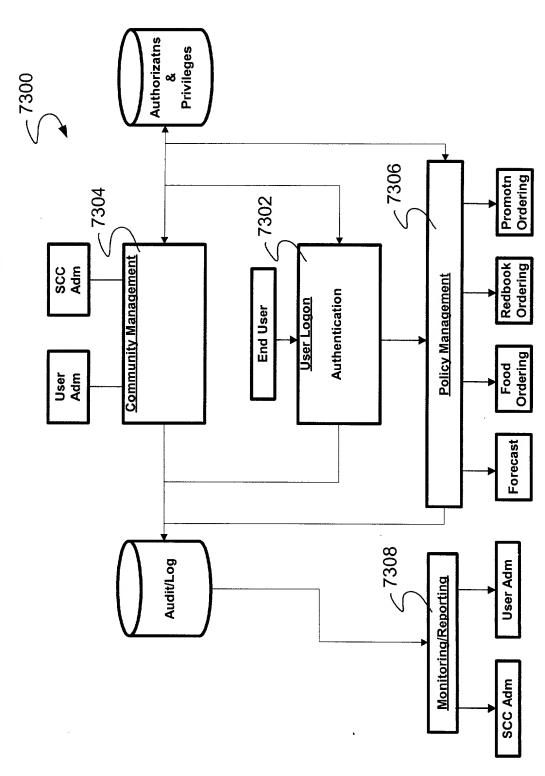


FIG. 73

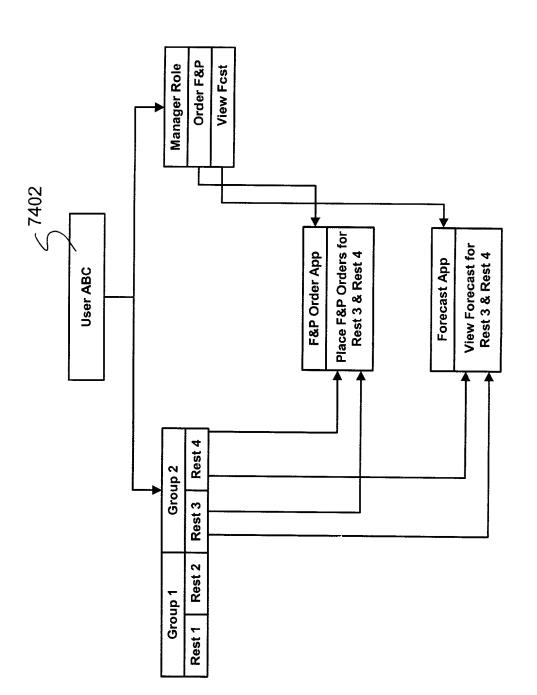


FIG. 74

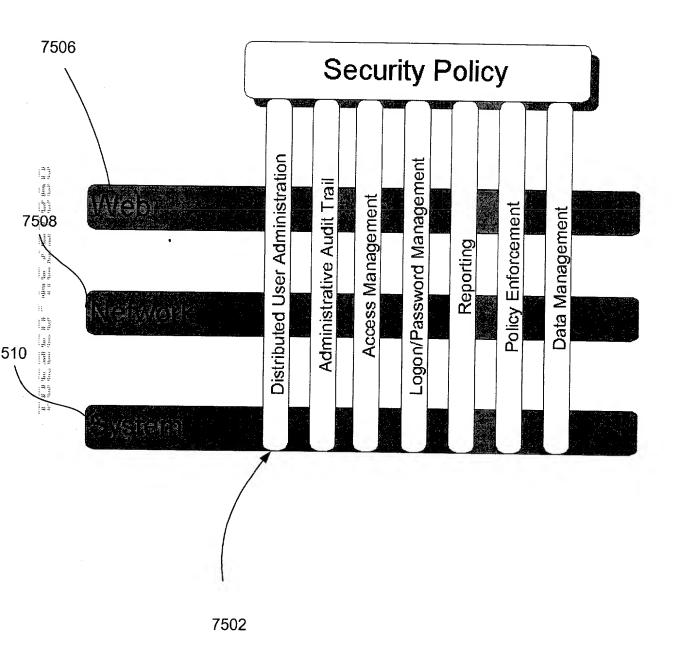


Fig. 75



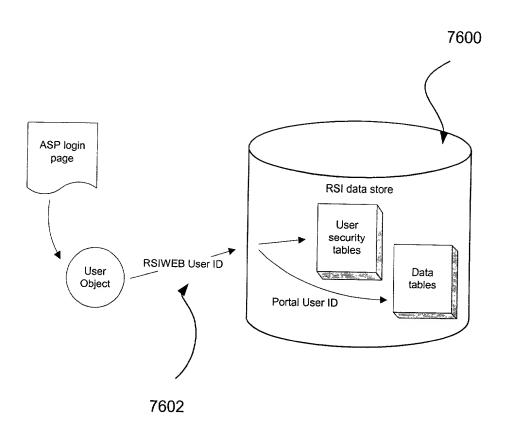


Fig. 76

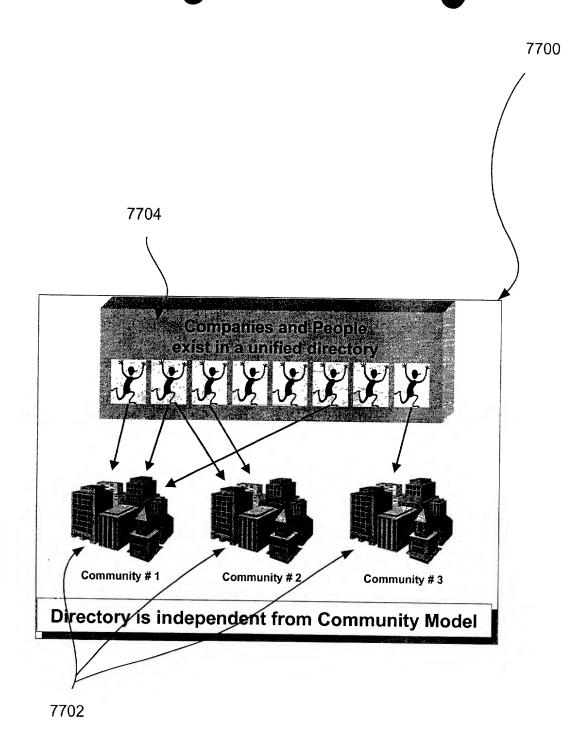


Fig. 77

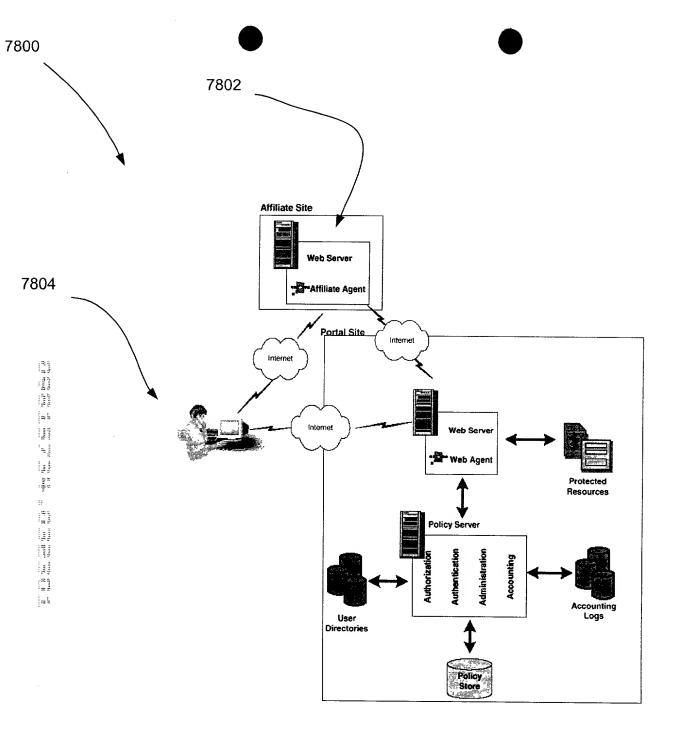


Fig. 78

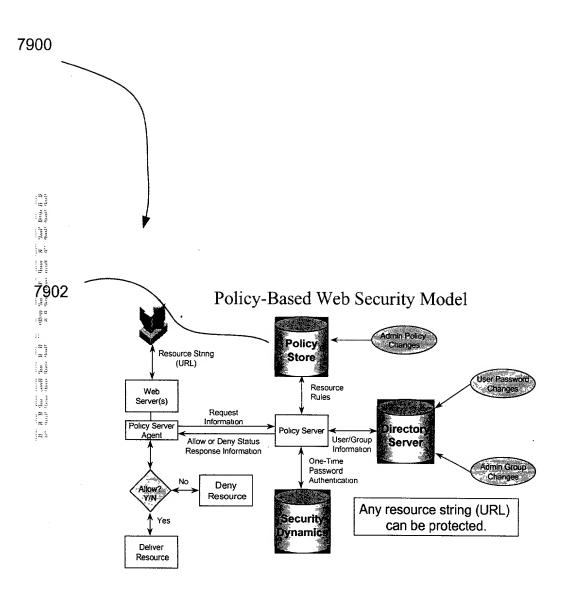


Fig. 79

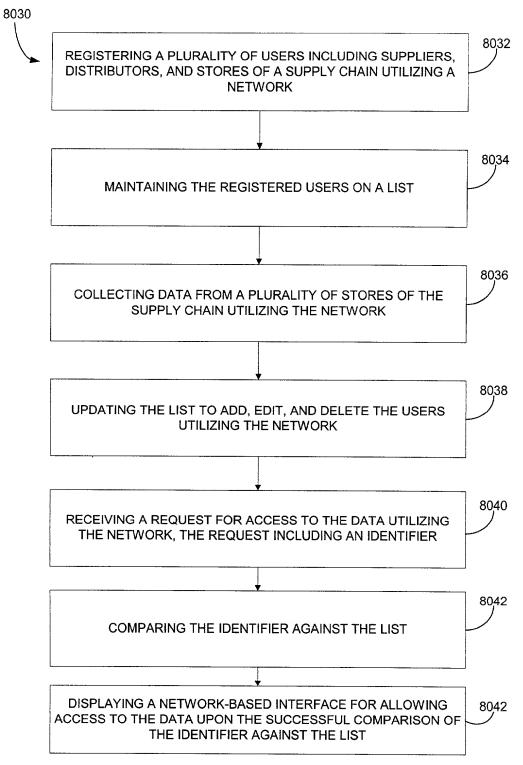


FIG. 80

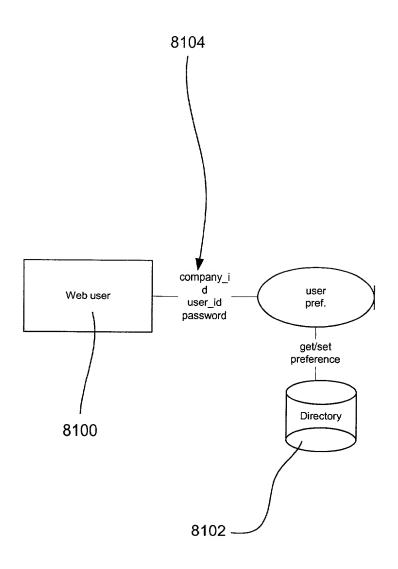


Fig. 81

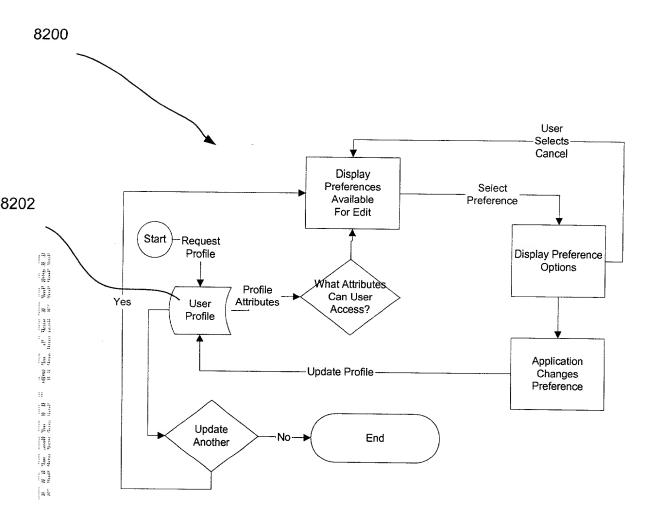


Fig. 82

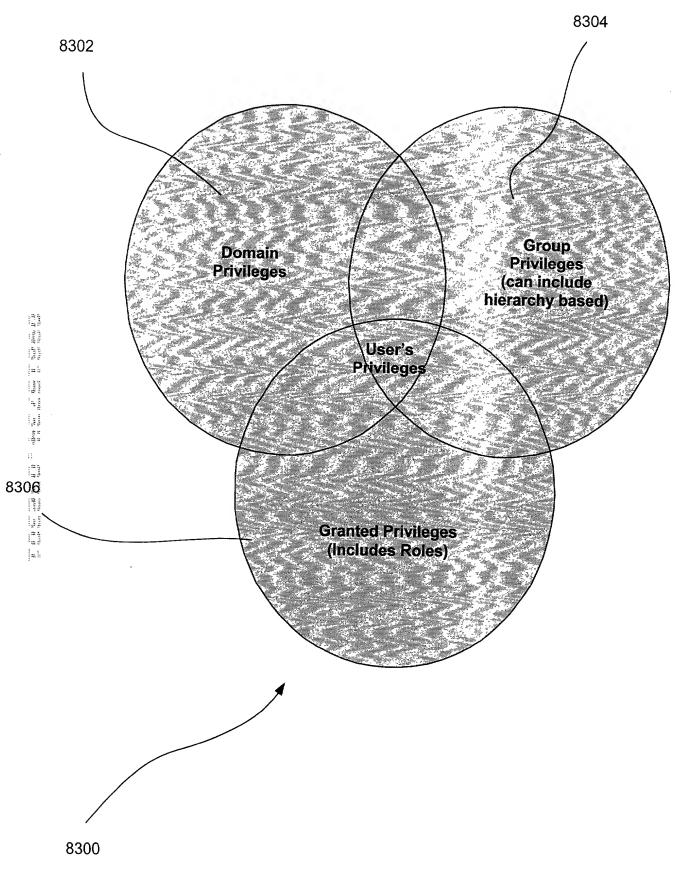


Fig. 83

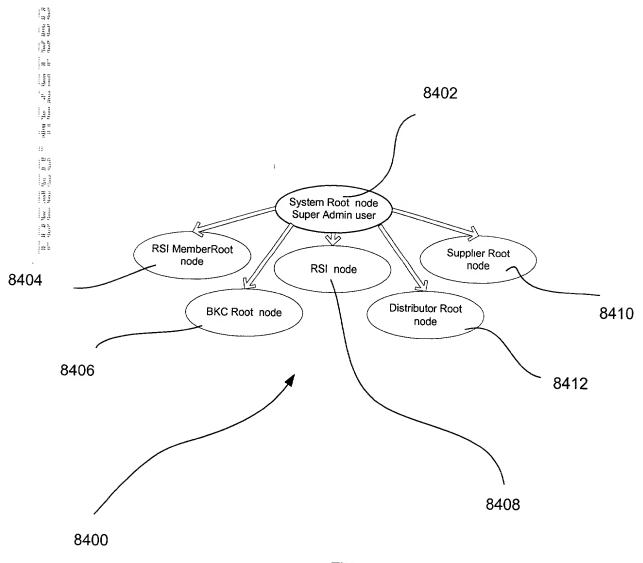


Fig. 84

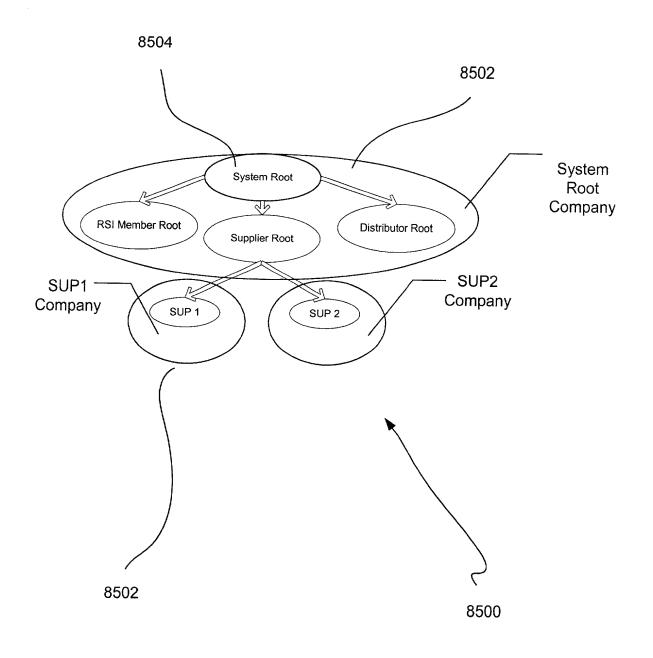


Fig. 85

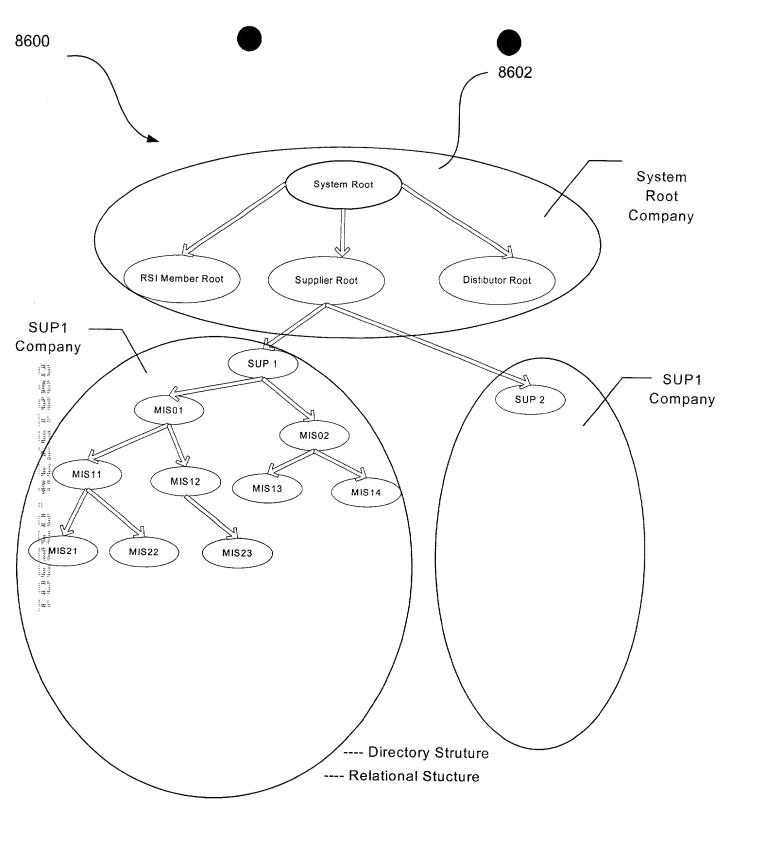


Fig. 86

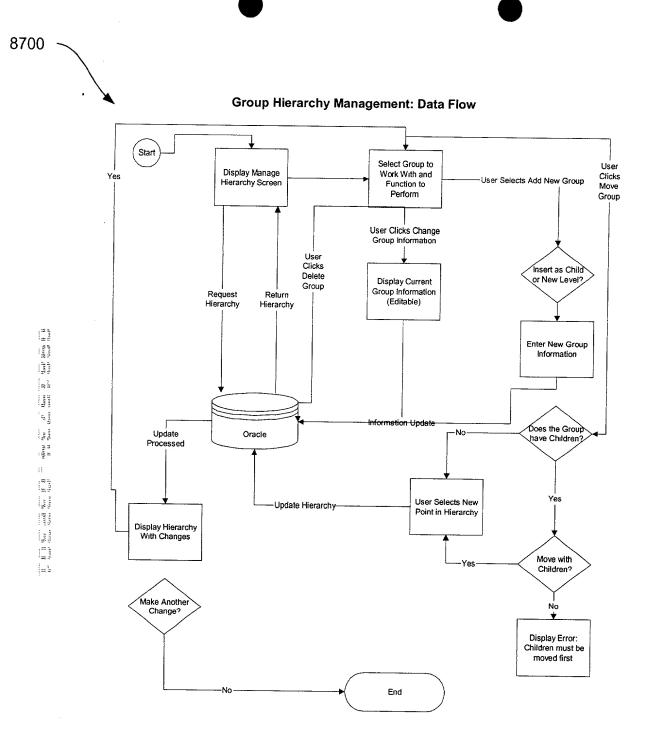


Fig. 87

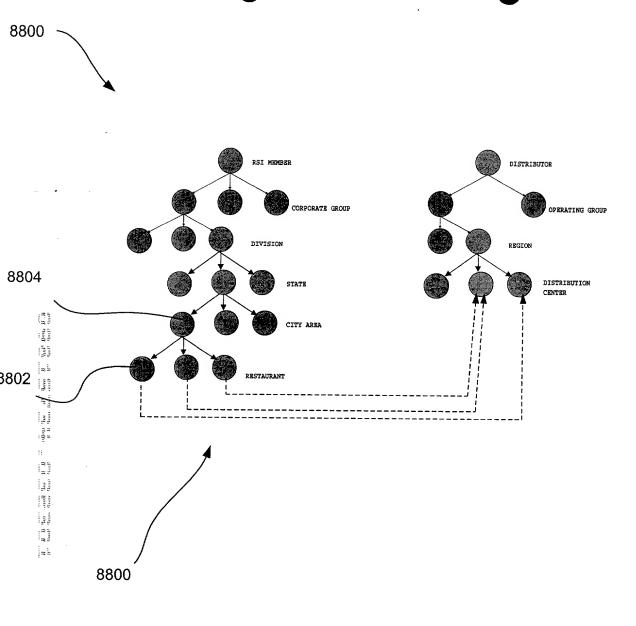


Fig. 88

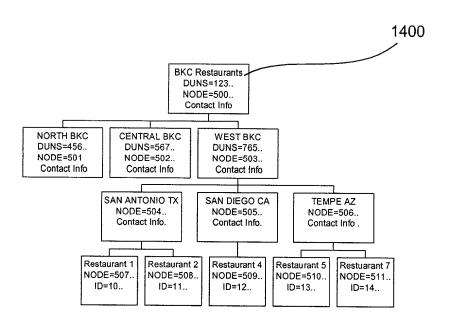


Fig. 89



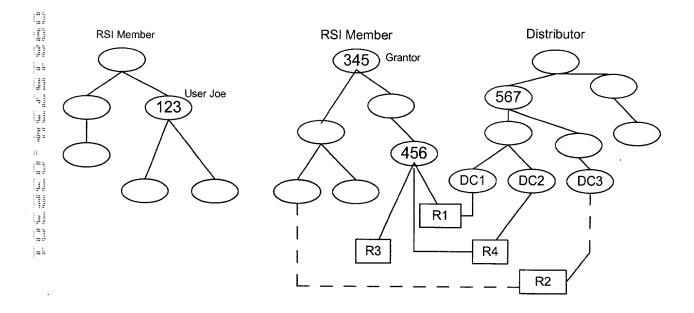
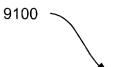


FIG. 90



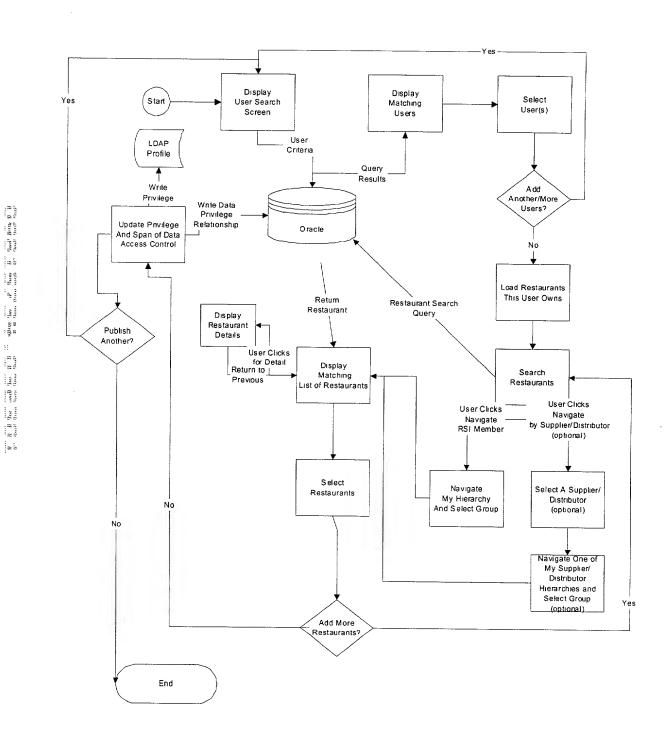


Fig. 91

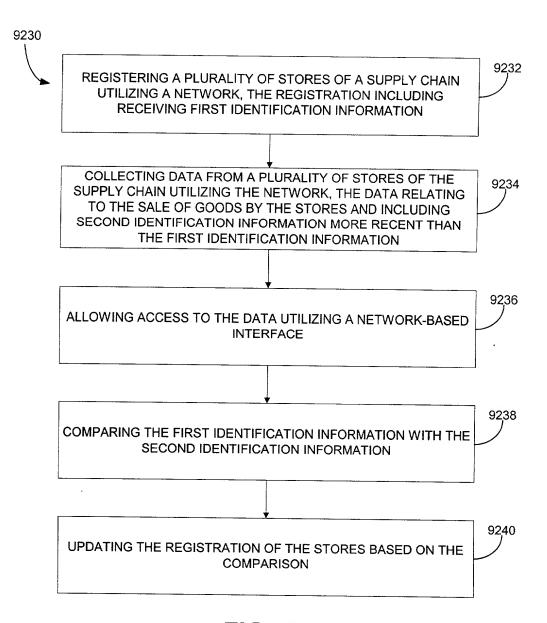


FIG. 92

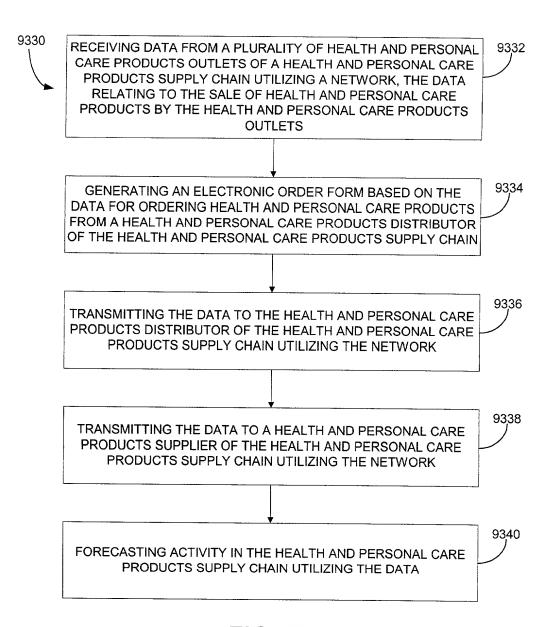


FIG. 93

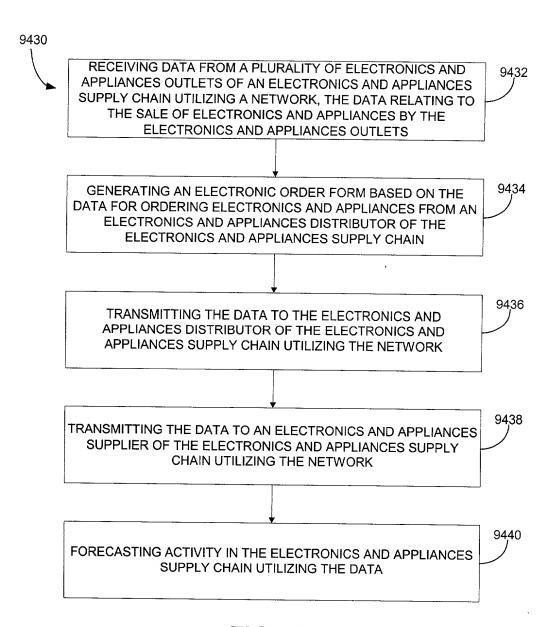


FIG. 94

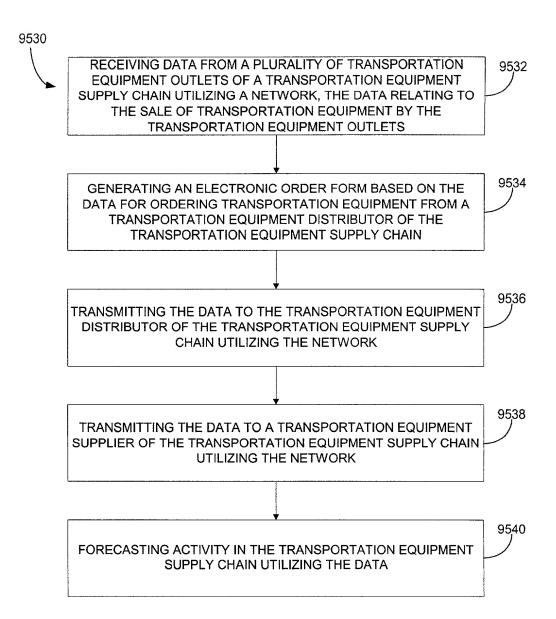


FIG. 95

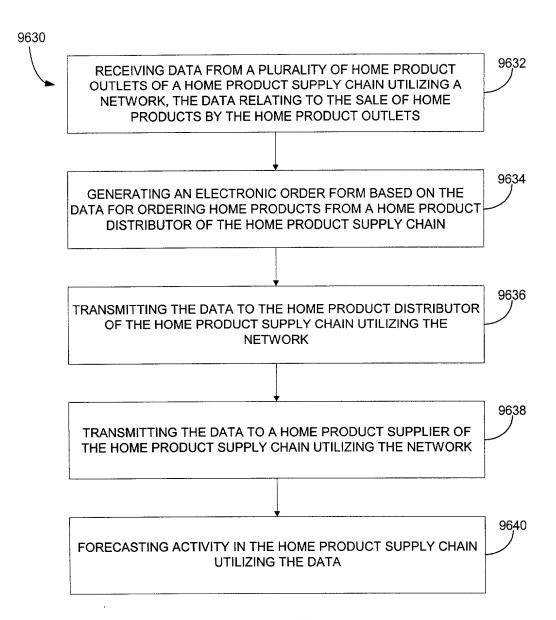


FIG. 96

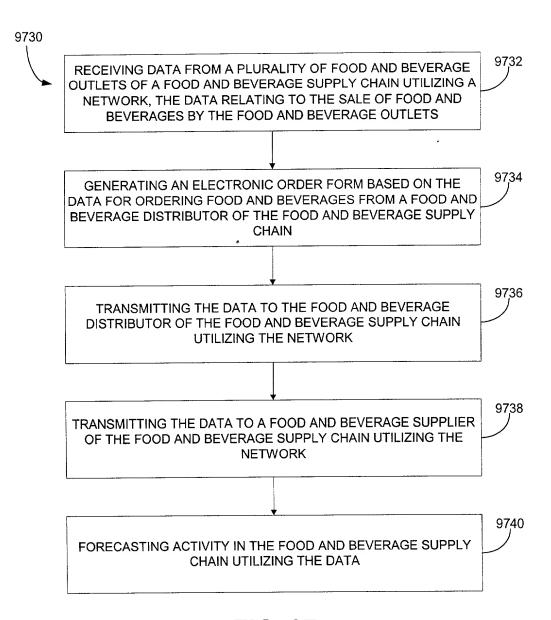


FIG. 97

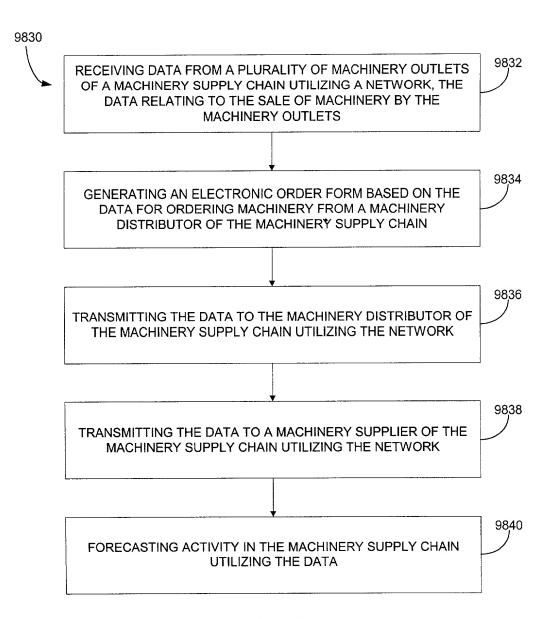


FIG. 98

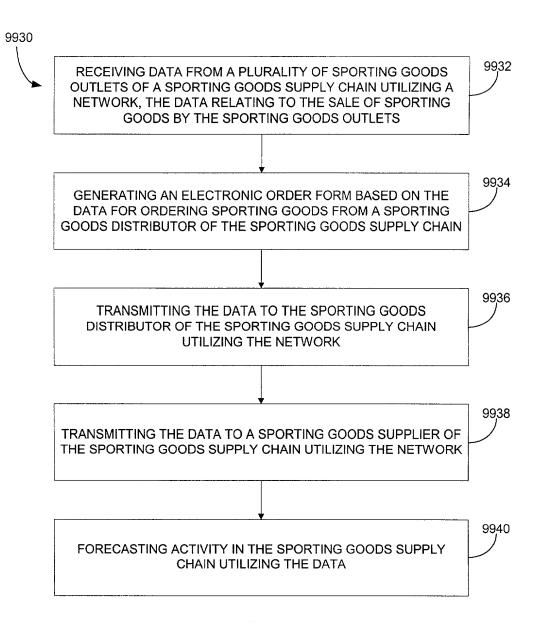


FIG. 99

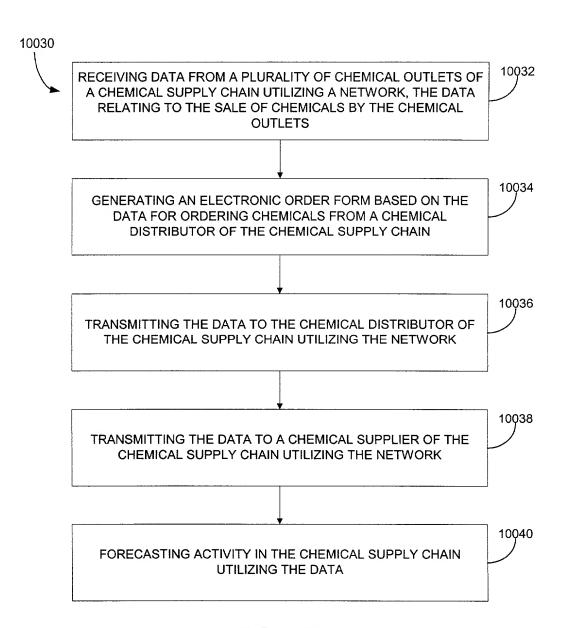


FIG. 100

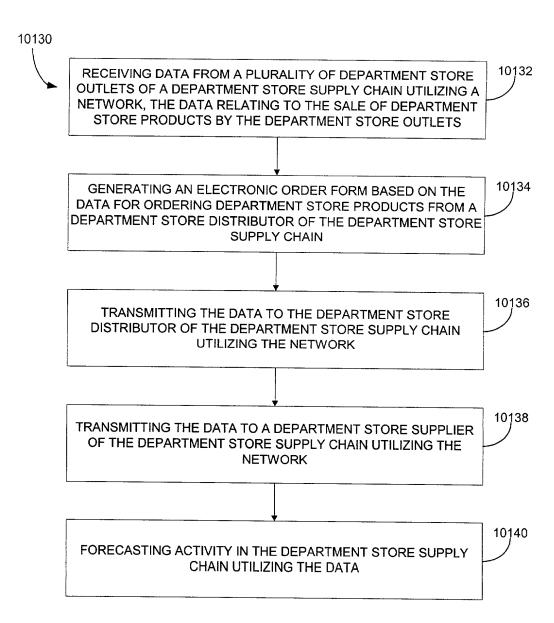


FIG. 101

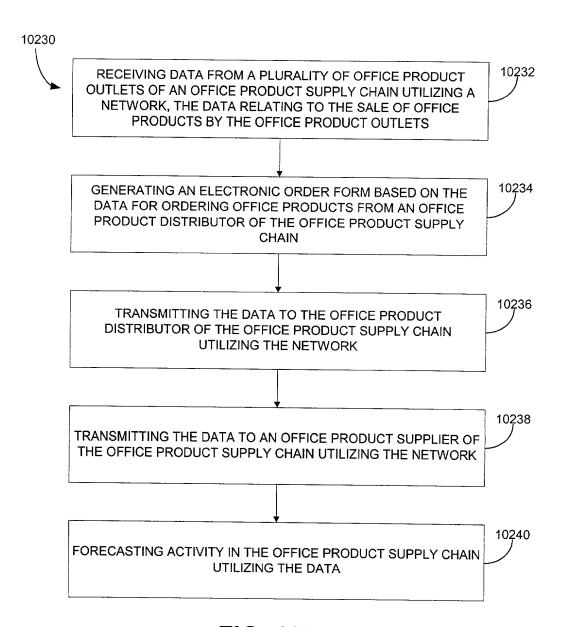


FIG. 102A

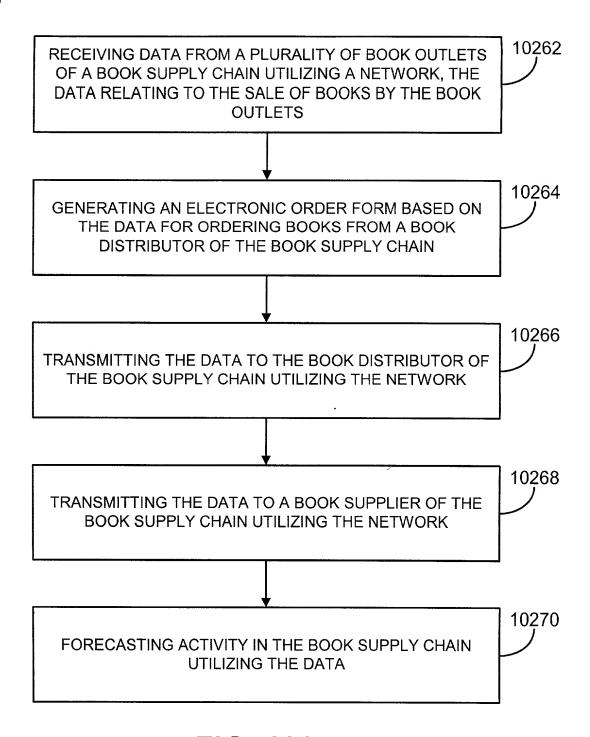


FIG. 102B

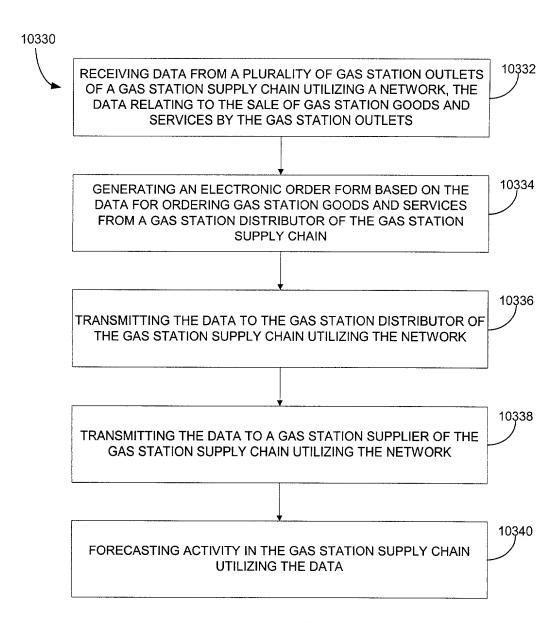


FIG. 103

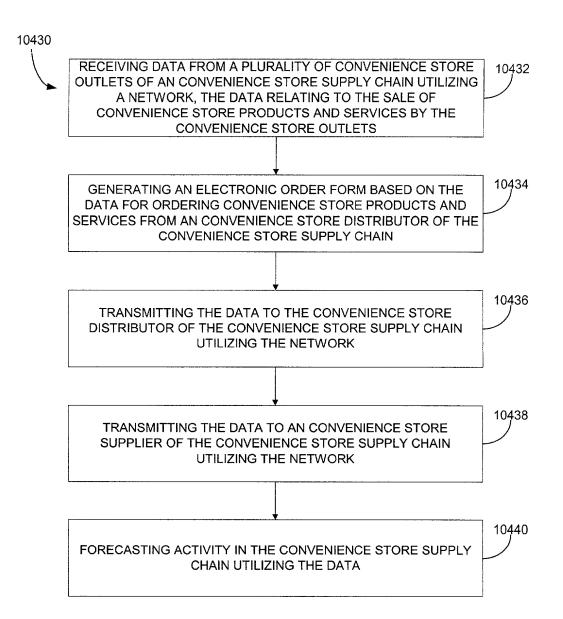


FIG. 104A

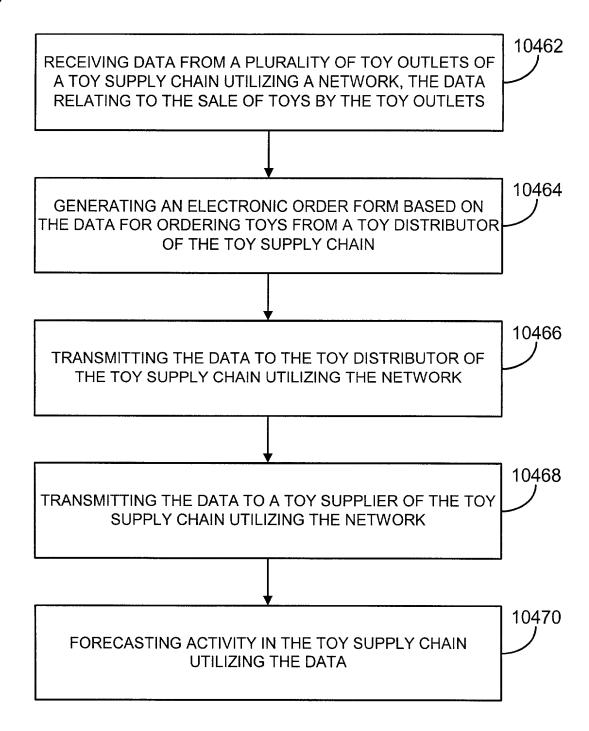


FIG. 104B

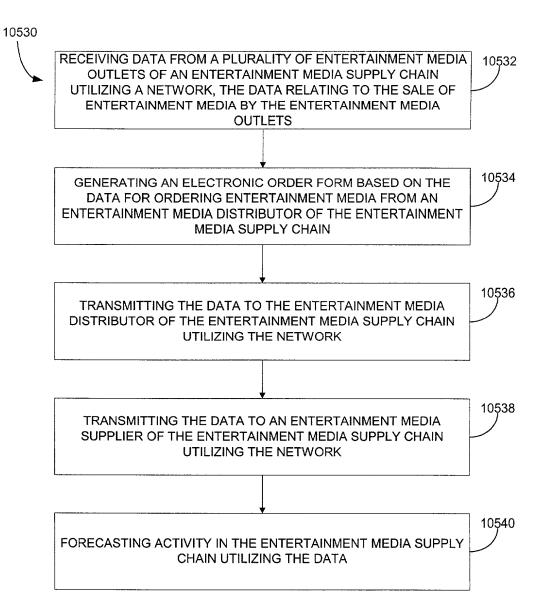


FIG. 105

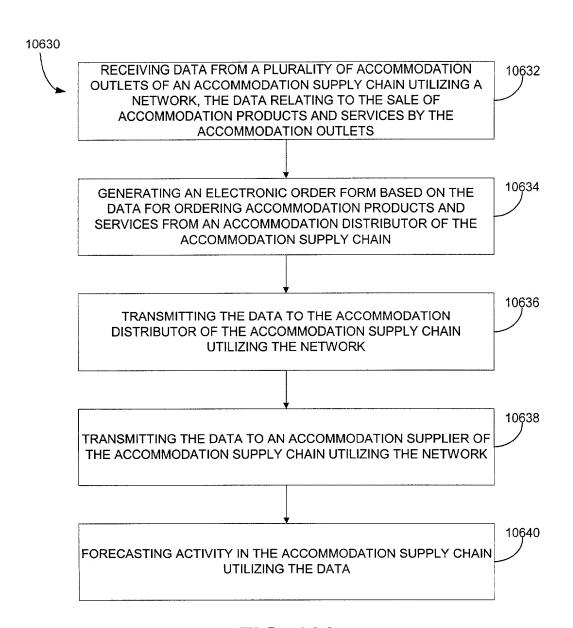


FIG. 106

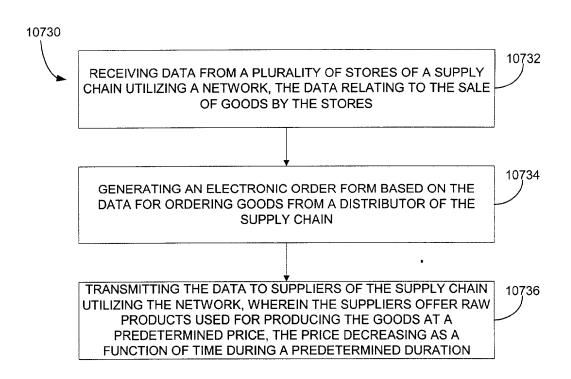


FIG. 107

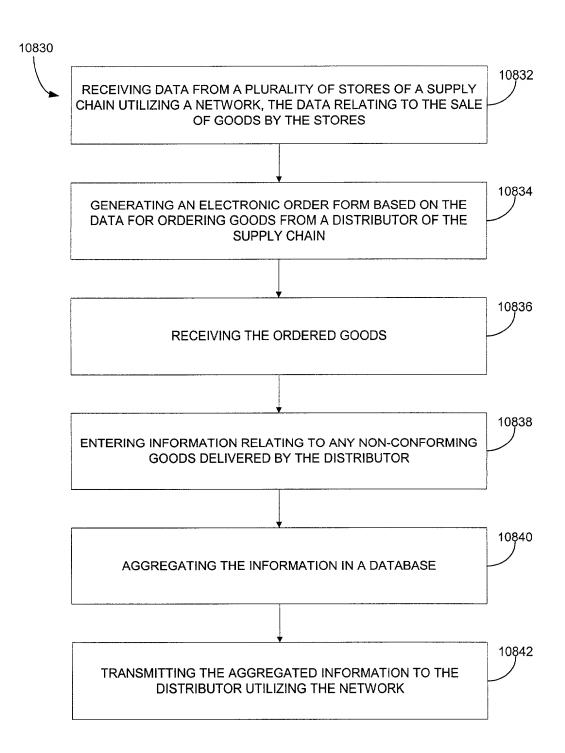


FIG. 108

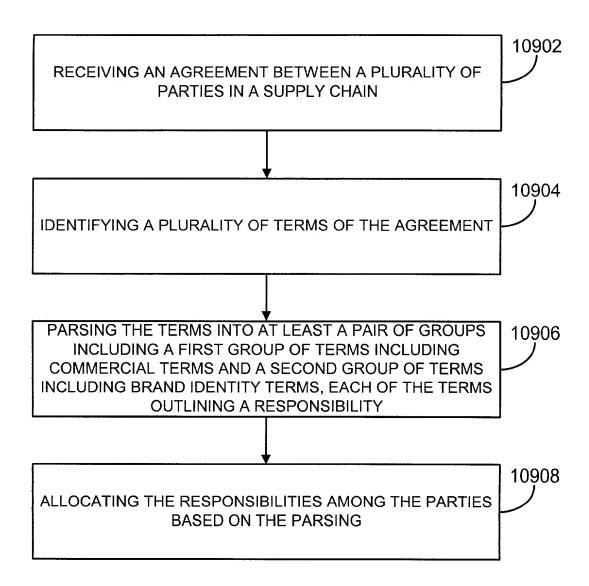


FIG. 109

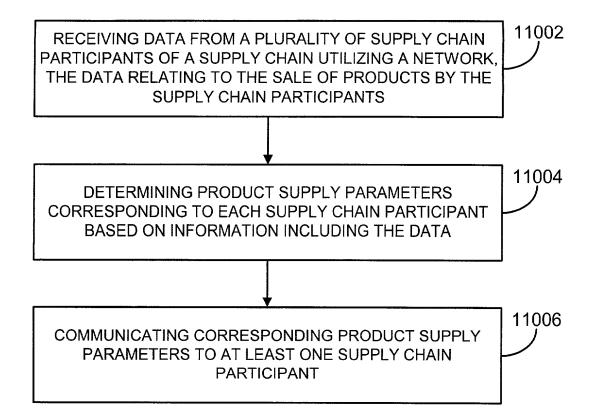


FIG. 110

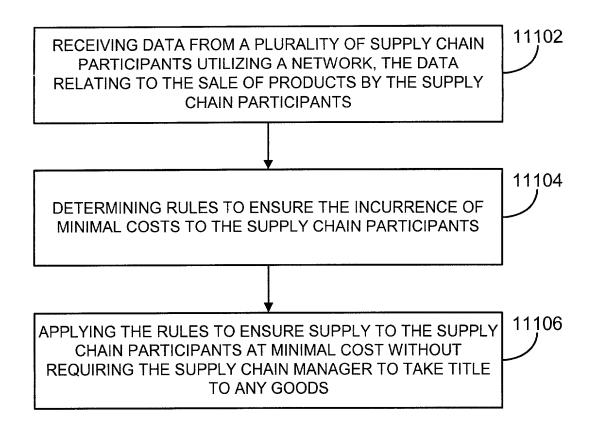


FIG. 111

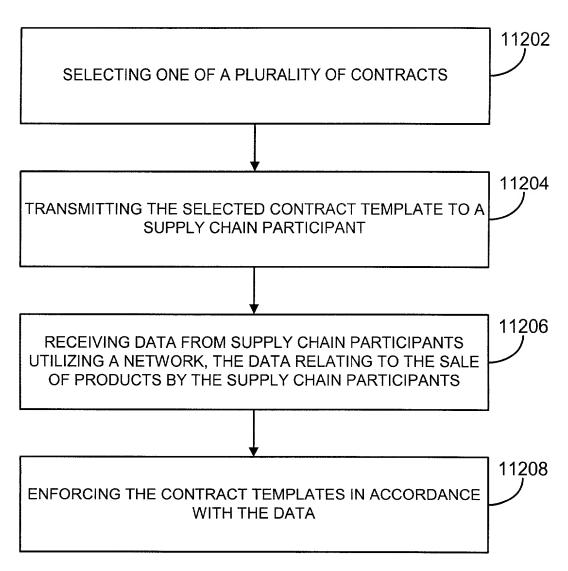


FIG. 112

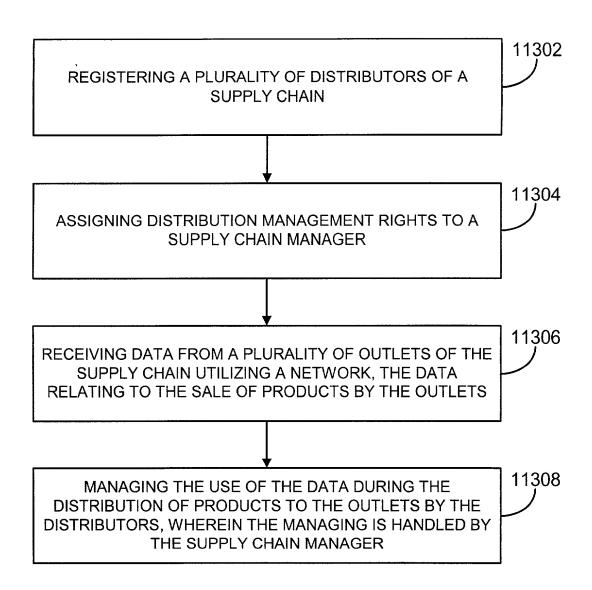


FIG. 113

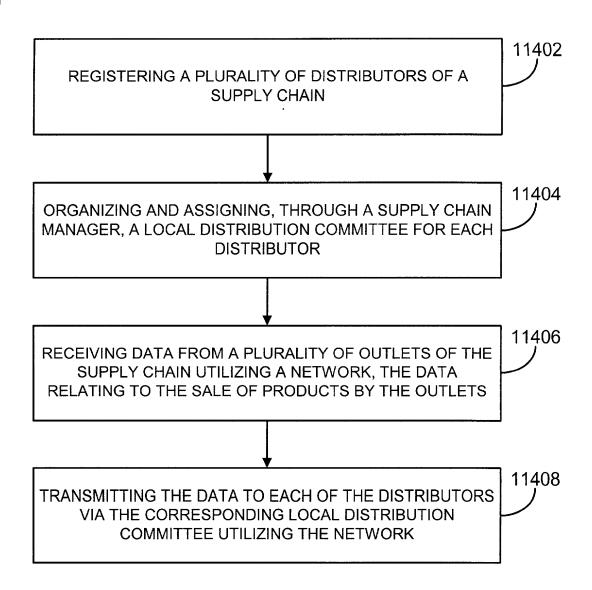


FIG. 114

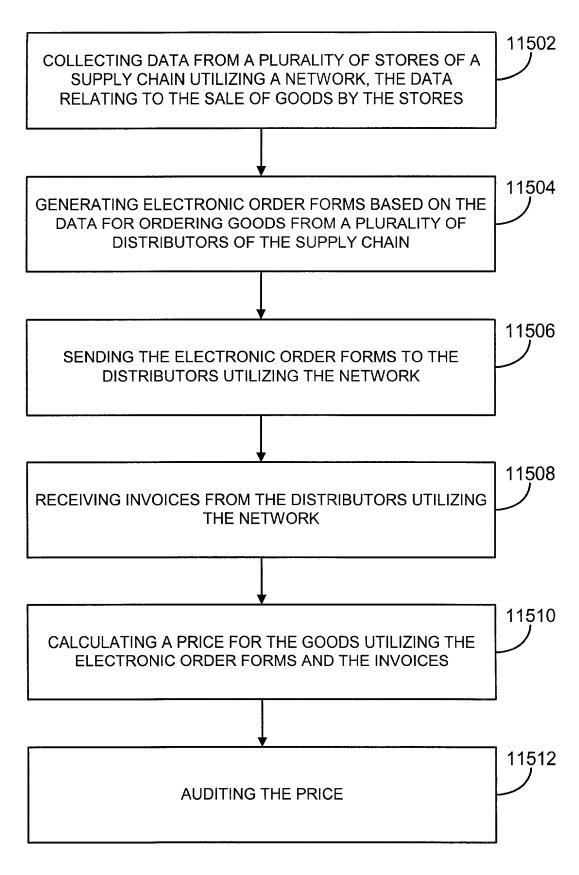


FIG. 115

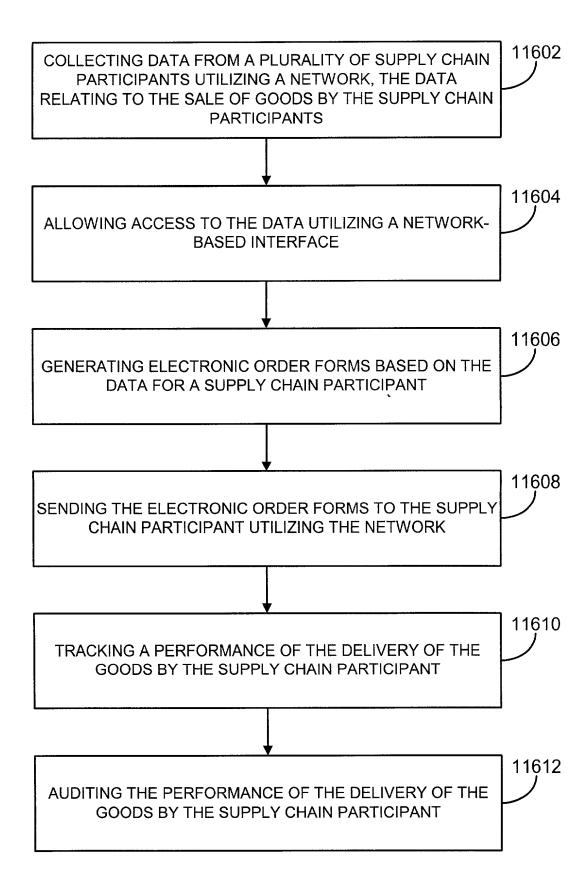


FIG. 116

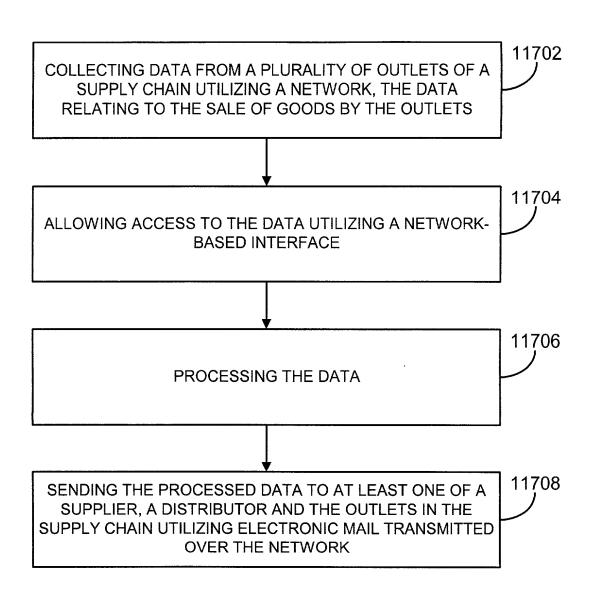


FIG. 117

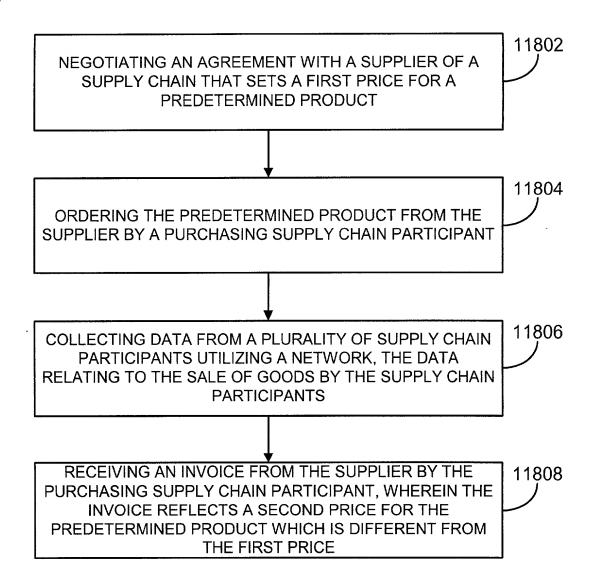


FIG. 118

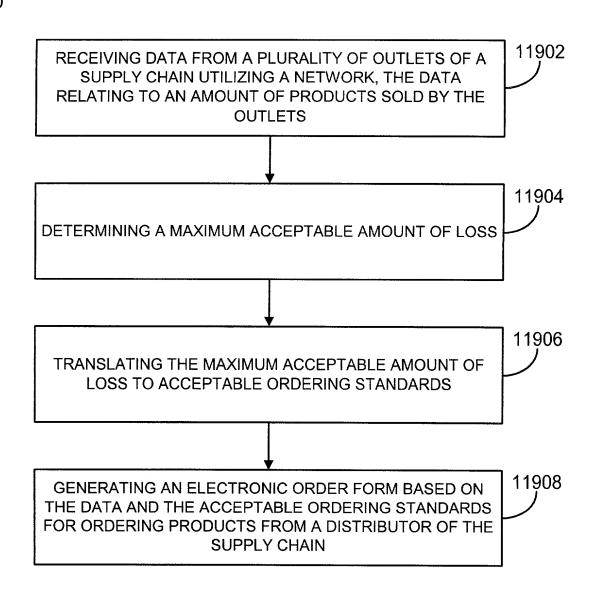


FIG. 119

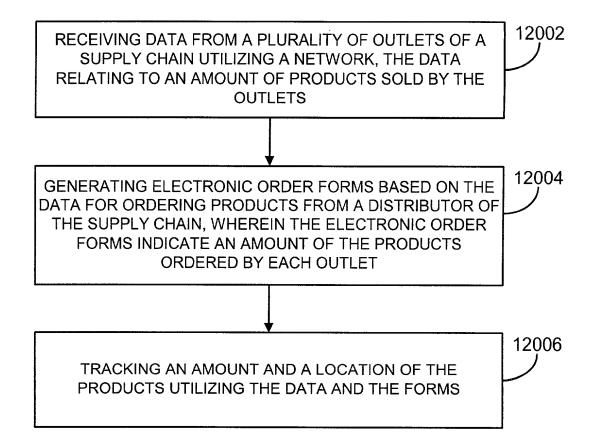


FIG. 120

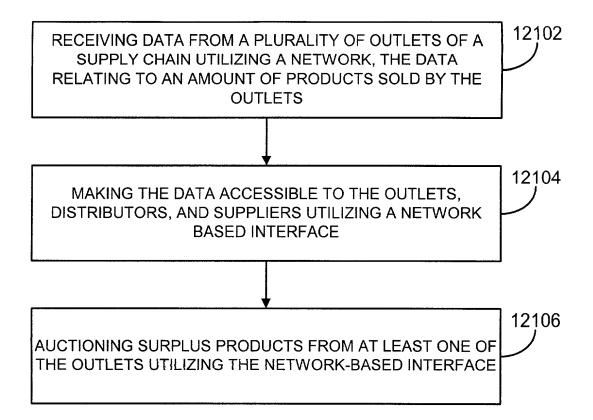


FIG. 121

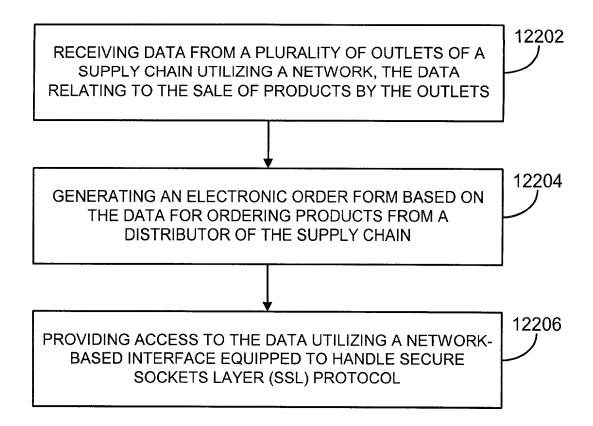


FIG. 122

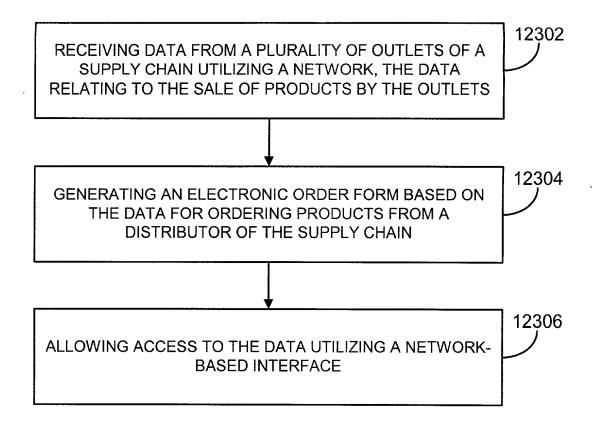


FIG. 123

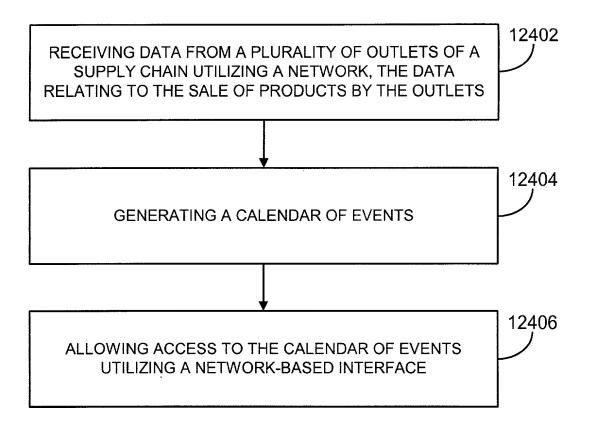


FIG. 124

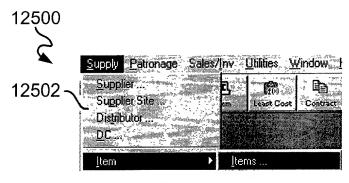


FIG. 125

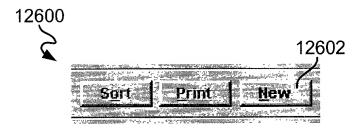


FIG. 126

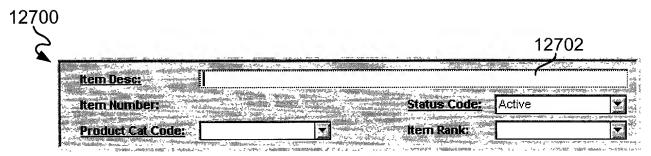


FIG. 127



Landed Cost by Distribution Center

Item	Inv FOB	Inv FOB Freight Landed Routing	Landed	Routing
Bag - Medium	4.85			1
Bag - Large	6.7			Ҵ
Biscuits - Frozen	12.33			1
Brush - Pot, Long Handle	40.2		42.22 TL	1
Brush - Pot, Short Handle	24			1
Carton - Breakfast	16.59	1.1		RDC
Carton - Large Fry	29.91	0.81		30.72 RDC
Carton - Medium Fry	18.92		•	19.65 TLMIN

FIG. 128

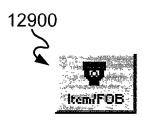


FIG. 129

Supplier Item Desc:				Item No:	
-Current:	© Yes C N	lo .	Tie Otys	10 2 7 7 10 2 7 7 10 2	
Items per Case:	5000		High Qty:		
Innerpack Contents:	5/1000		Cases Per P	allet:	
item Size;			Stacking All	owed:	
Case Length:			Universal Pr	oduct Code:	₩ Ş
Case Width:			Cases Per 1	ruckload: 1350	÷ in the second
Case Depth:			Net Weight:	39.00) , , , , , ,
Case Dimension UM	: INCHE(S)		Gross Weig	i t: 39.00	
Item Cube:	0.95 CUB I	CFEET	Weight U/M:	POUN	JD(S)
ltem Shelf Life:			BarCode:	Apple and	

FIG. 130

13100

Site Information Site Id: 17355 Site Role: FOB Shipping Point

Site Name: TYSON FOODS - NEW HOLLAND, PA

13102

FIG. 131

	A. A. SERBERT A
	The same of the sa
Site Information Site Id: 16	FOB Shipping Point
	" ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '
The second secon	Chapman pri chi - 1 Santana and Chapman Santani Anni Chapman Santani Chapman S
AMEDIOCEDUE EACHMINODALE AND	
Marie: AMERISERVE-FARMINGDALE, NY	Railroad Name:
Status: Active	Dall Cidliana

FIG. 132

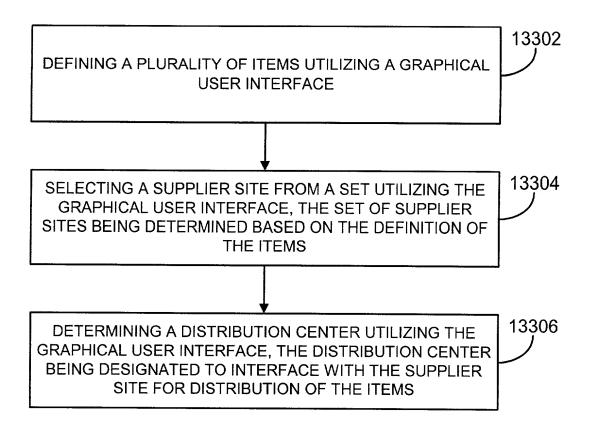


FIG. 133

13400

		A STATE OF THE PARTY OF THE PAR	
Item: MRAP-BACON DOUBLE CHE			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	ECEDIOCED:DELINE: >	Control of the Contro	9/1/96 Final: ≱ €
	EDEDLING TO BE SEEN AND THE SEE	######################################	04 (9) (1) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4
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EXTRACTOR AND ADDRESS OF THE PROPERTY OF THE P			The state of the s
4 / 3 / 3 / 3 / 3 / 3 / 3 / 3 / 3 / 3 /	the state of the s	THE THE THE SERVICE WAS ASSETTED AS A SERVICE OF THE SERVICE OF TH	The section of the se
			The same of the sa
\$5.70 B.S. A. C. C. A. C.	v" st #66#80.000 - 120"	AACTEMPO ************************************	. T ~
Override Rules: Yes	A THE THE PERSON OF THE PERSON		NELTO A STATE OF THE STATE OF T
TOTAL CONTRACT OF THE CONTRACT			3 - T T T T T T T T T T T T T T T T T T
THEFTON VINCE A FEE U			at the contract of the contrac
The particular of the first of the state of	INC. TRUDIT DY		2+ 75 A 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
The state of the s			

FIG. 134

13500

DG .	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, N	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34 3200	34.3900	0.2900	34,6800

FIG. 136

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

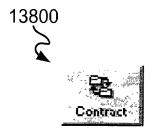


FIG. 138



Min Ordr	Compact of the Compac	Slip	Delia
1	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

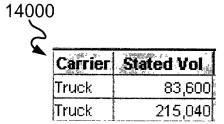


FIG. 140

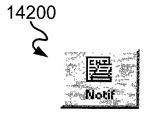


FIG. 142

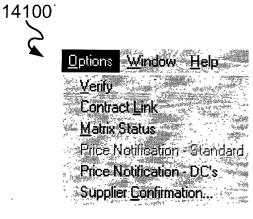


FIG. 141

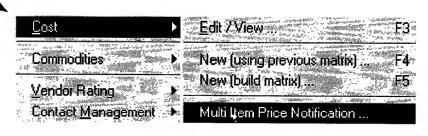


FIG. 143

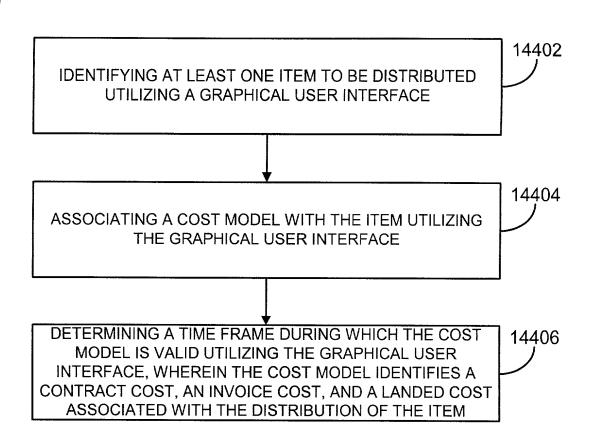


FIG. 144

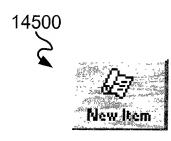


FIG. 145



FIG. 146

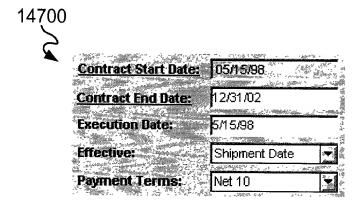
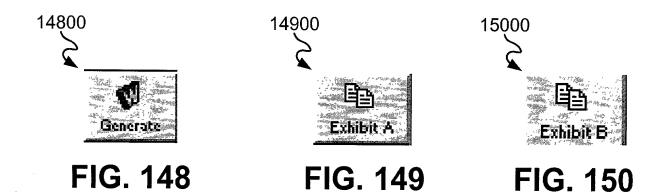
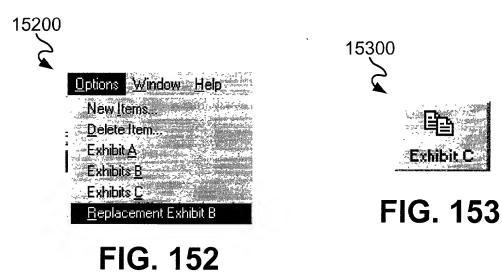


FIG. 147



	Select the End Dates to Use on the Exhibit					
10,48	A proposition of the control of the					
-	ten Description	Cost Matrix Contract No End End Date End Date Date				
-79	BEEF - 77%	C 8/1/98				
	BEEF-WHOPPER 4.U.OZ	「 871 /98				
287 287 287	BEEF-WHOPPER JR. 28 OZ	C 8/1/98				

FIG. 151



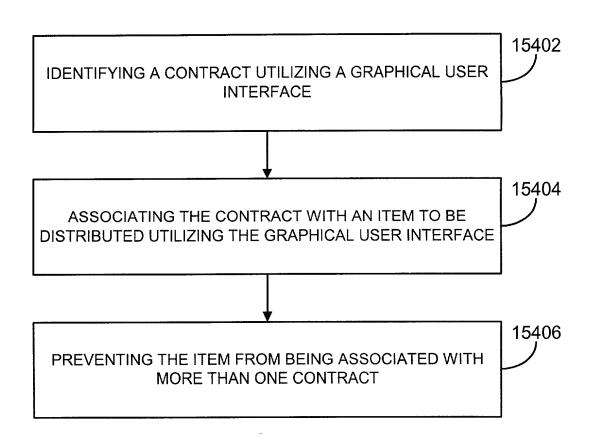


FIG. 154

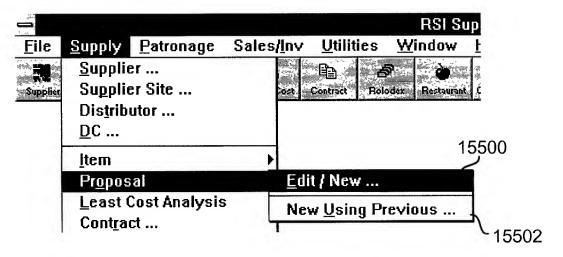


FIG. 155

Proposal - Foam Hot Cups & Polystyrene Lids	
Main Info Items Suppliers DCs F08 Price DC/Rest Usage Templates View Bid	
Proposal information	
Proposal ID: 1021 Proposal Due Date: 06/12/97	76,72
Proposal Name: Foam Hot Cups & Polystyrene Lids Contract Begin Date: 07/01/97	
Buyer Name: Dennis Clabby Contract End Date: 06/30/98	-Project Markins
Actions	
# Date: Action Description: 1 05/28/97 Sent this bid to Dart and also sent in request for information to WinCup	
The state of the s	

FIG. 156

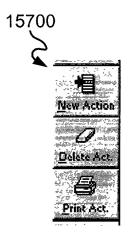


FIG. 157

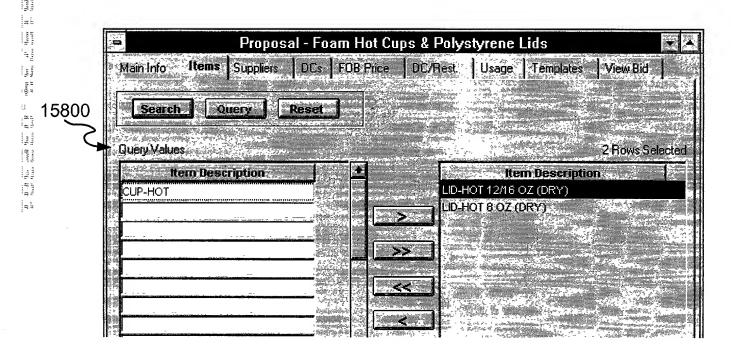


FIG. 158

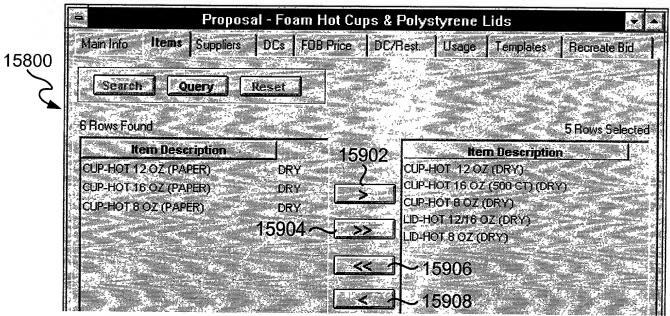


FIG. 159



Main Info Items Suppliers DCs FOB Price DC/Rest Usage Templates Recreat Select The Appropriate FOB Price Component Worksheet For Each Item Item Description FOB Price Component	e Bi
MAYO-BULK Mayonaise Components	Ŧ
(None Selected)	
Generic FOB Pricing	
Mayonaise Components	

FIG. 160

1	**	State St
:	South Henry II II	March
:	1,000	250.045
1	=	÷
*****	P Same	
:	2	16
:	iles:	******
:	Open has its	11
:	į	
:	=======================================	2533
	Sur	ff.
	11 H H San 18	Harris
	ing.	Garage.
	H H	27 75
į	_,	:

Ken	Growth %	Gross Wgt.	ltem Cube	Contract Period	H
CHICKEN-BK BROILER	5.00%	22	1.26	09/01/97 to 12/31/	97
CHICKEN-PATTY:	7.00%	37.00	1.09		
CHICKEN-TENDERS	0.00%	25.00	1.06	14 (14) 2 (14	
Distribution Previous Pr Center Case Usage Res	THE RESIDENCE OF THE PARTY OF T			Projected Unit Usage	*
POST-ALBUQUERQ 576	30 9	9.34% 6	03 5.00%	755	
POST-DENVER 833		a n5% 6	68 5 00%	1.092	

FIG. 161



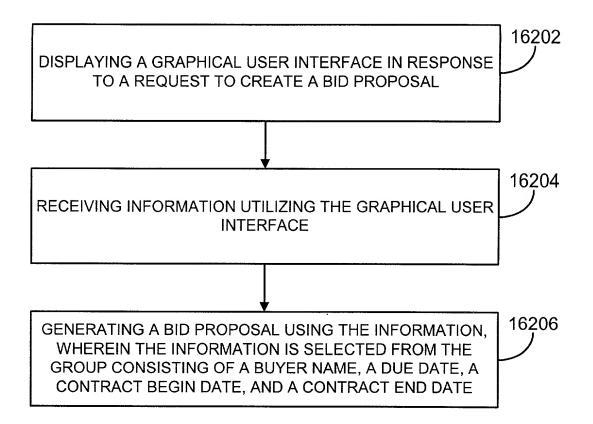


FIG. 162



FIG. 163

	Supply	MS	Editable
		Word	Y/N
Bid Proposal Cover Letter		7	$\hat{\mathbf{Y}}$
General Terms and Conditions		7	$\pm N$
Usage Estimates	9		N
Supplier Facility Worksheets	9	4	
Item Information Worksheets	2	1.00	· N
Sample Supply Agreement		2	N
BK Specification Request		2	$^{\sim}$ N $^{\sim}$
FOB Price Component		9 (7)	-X
Truckload Freight Worksheet	2		$\leq N \leq 1$
LTL Freight Worksheet	. 2		N M

FIG. 164

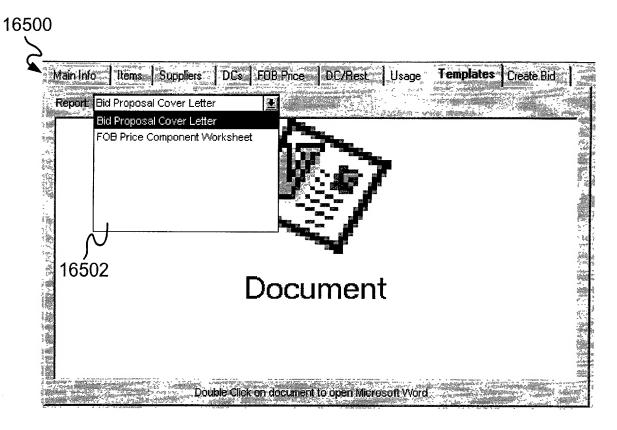


FIG. 165

16600	\Rightarrow	Micro	soft W	ord - De	cument	in Bid Pro	posal Co	ver Let	ter
1	U	<u>F</u> ile	<u>E</u> dit	⊻iew	<u>I</u> nsert	F <u>o</u> rmat	Tools	T <u>a</u> ble	W
(III	<u>N</u> ev	/				Ctrl	+N	31+1
	×	<u>О</u> ре	n				Ctrl	+0	
	In	<u>C</u> los	se and	Return	to Bid F	roposal C	over Lett	er g	<u> </u>
	報	Upd	at <u>e</u>				Ctr	+S	Clear
	Contract	Sav	e Cop	y <u>A</u> s					

FIG. 166

Main Info Items Suppliers DEs FOB Price	DC/Rest Usage Templates Create Bid
	Bid Proposal Sent
Bid Proposal Will Include	
General	s En Cost
Bid Proposal Cover Letter X	FOB Price Component Worksheet
General Terms & Conditions 🗵	Truckload Freight Worksheet
Usage Estimates X	CTL Freight Worksheet
Supplier Facility Worksheet X	Blank Sheets
Item Information Worksheet	Supplier Facility Worksheet X Item Information Worksheet X
Sample Supply Agreement X BK Specification Request X	FOB Price Component Worksheet
BK Specification Request X	Truckload Freight Worksheet
*LTL Freight Worksheet will be printed by system if necessary	LTL Freight Worksheet X

FIG. 167

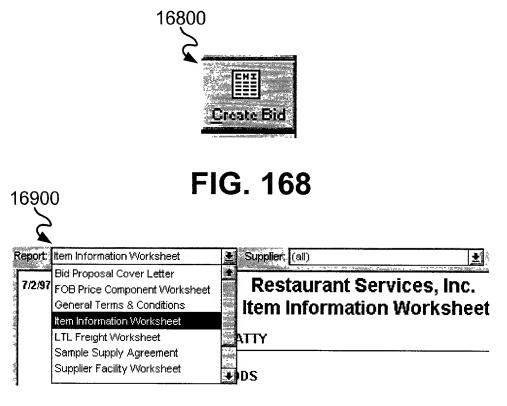


FIG. 169

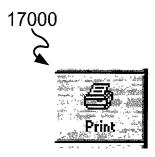


FIG. 170



FIG. 171

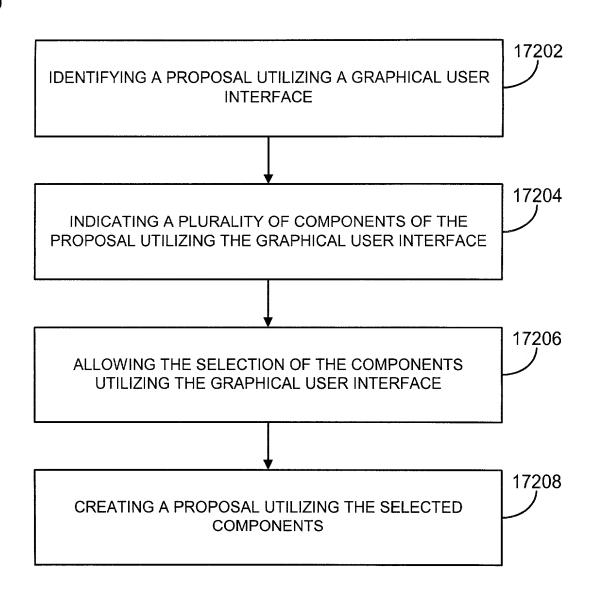


FIG. 172

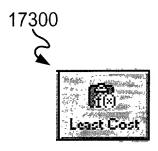


FIG. 173

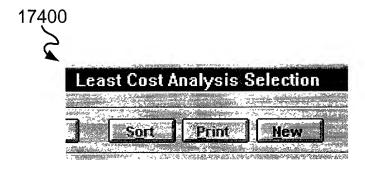


FIG. 174

Supply	Patronage	Sales/In	v <u>U</u> tilit	ies <u>W</u>	indow	<u>H</u> elp	
Supplie	etrometra de la companya de la compa		自	ð	4	6	2
Supplie Distribu		jost	Contract	Rolodex	Plestaurant	Owner/Org.	Member
<u>D</u> C ,							
ltem					77/1		Section 1
Proposi	A A TOTAL P TOTAL PRODUCTION	,		· · · · · · · · · · · · · · · · · · ·	, Ali	Cirit-Sh	::::::::::::::::::::::::::::::::::::::
Contrac	ost Analysis	-	dit / Viev ew (Usi)		ous]		

FIG. 175

FIG. 176

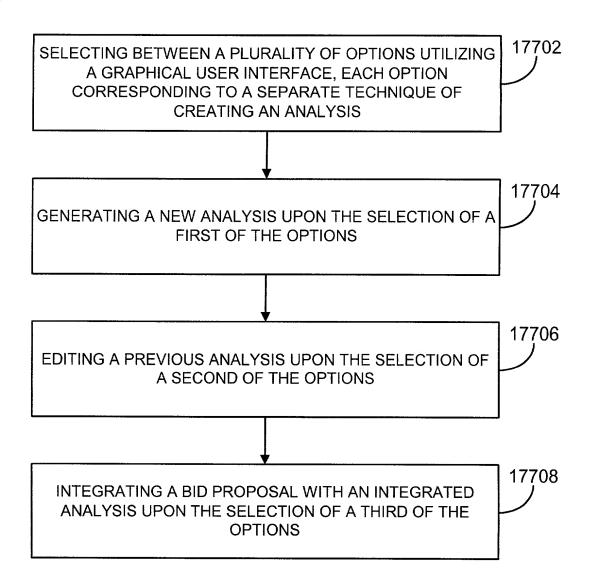


FIG. 177

17800	ı				
5					
		s Name:		Actual	
	An	alysis ID:			
		Buyer:	Dennis Clab	by	
	period of Agr	eement:	10/1/97	THRU-	3/30/98
			CASE(S)	are management	

FIG. 178

17900	l		
5		*******	N444444444
	Version (1) of (9)	0 - FOD	
	what is the max # of FOB points to allocate to carry	One FOB FOB + Fro	eigh 🔻
	What is pricing method for this version? What is the RSHnvoice FOB Upcharge (Downcharge)?		0.0000
	What is the RSI Invoice FOR Operating Converside RBC Truckload Validation?	No	
	Solution Strategy: Standard Last Revision:	9#5/97 1 :	04 PM
	2011III Surgest August 1		

FIG. 179

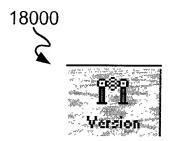


FIG. 180

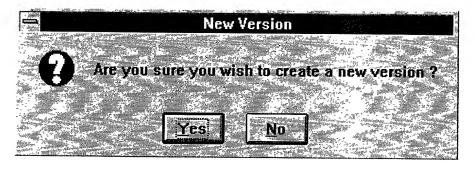


FIG. 181

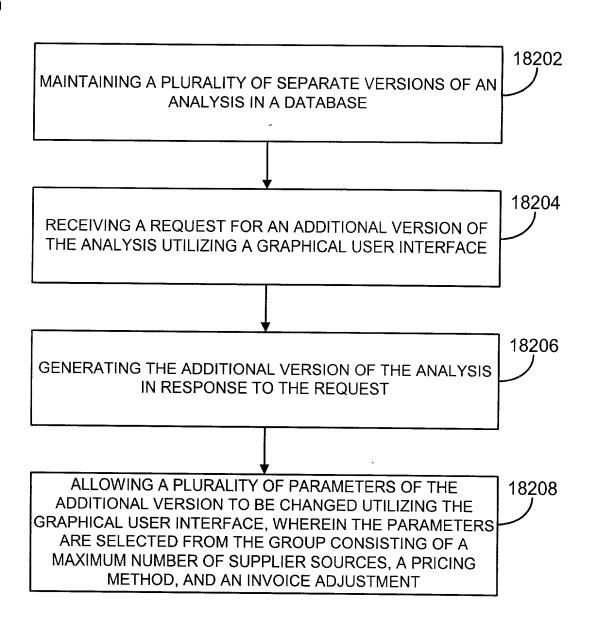


FIG. 182

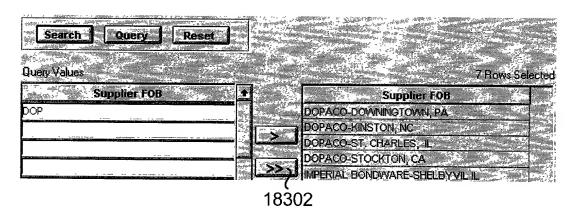
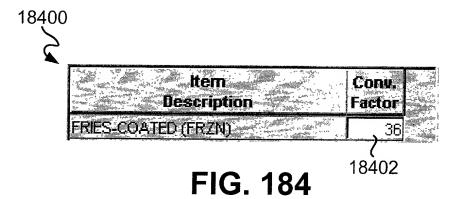


FIG. 183



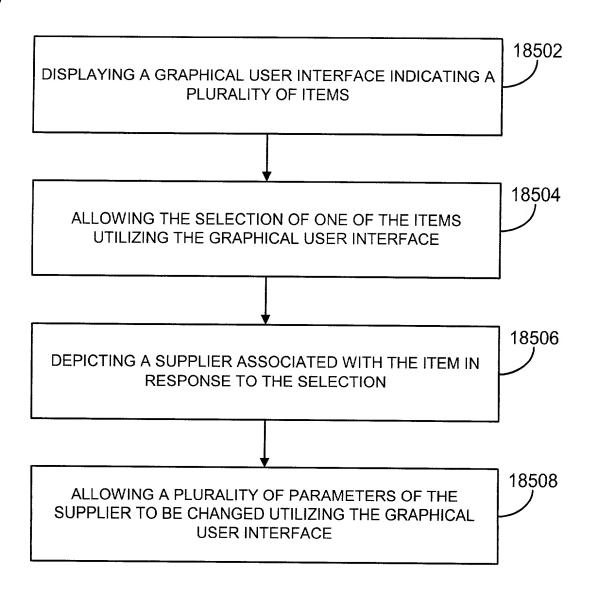


FIG. 185

Item Description	Supplier FOB •
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COID 32 OZ	DOPACO-DOWNINGTOWN, PA
Supplier, Item Desc: 16 OZ COLD CUP	item No: CP2942
items per Case:	Tie Qty: 5
Innerpack Contents: 1200	High Oby: 5
tem Size:	Cases Per Pallet: 25
item Shelf Life;	Stacking Allowed: • Yes O No
Case Length: 22.125	Mandatory Case Cube: 3.43 CUBIC FEET
Case Width: 15.125	Cases Per Truckload: 769
Case Depth: 17.75	Gross Weight: 29.28 POUND(S)
Case U/M INCHE(S)	Het Weight: 27.28 POUND(S)

FIG. 186

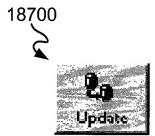


FIG. 187

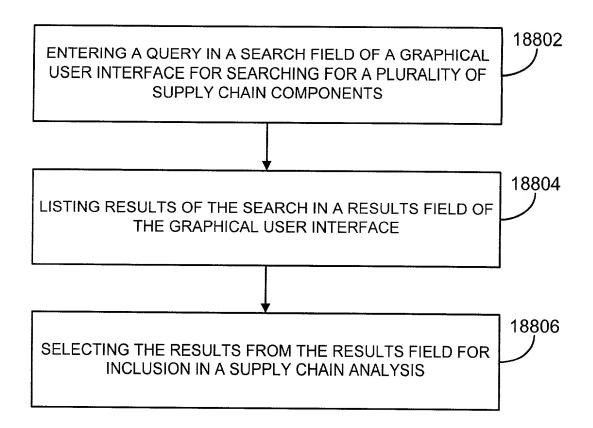


FIG. 188

	rms SLP/PLT	Minimum	Maximum	Include +
CAVENDISH FARMS	y Pallet y			● Yes ○ No
JR SIMPLOT COMPANY	≇ Pallet ≇			● Yes ○ No
_AMB-VVESTON, INC.	🛎 Pallet 🖫	200,000,000	- 18 Mary 19 M	O Yes O No
	Name - Company		A PART LIGHT	
Supplier FOB		Minimum	Maximum	Include
AMB-WESTON, INCPASCO, WA		90,000,000	110,000,000	● Yes ○ No
AMB-WESTON, INCRICHLAND WA		0	55,000,000	● Yes ○ No
AMB-WESTON, INCAMERICAN FA	LLSID	90,000,000	110,000,000	● Yes ○ No

FIG. 189

Supplier T	erms SLP/I	LT	Minimum	Maximum	lr	iclude	
MCCAIN FOODS	🛂 Pallet	2		3.7.7.7. a	O Ye	s O	lo
JESTLE FOOD COMPANY	▼ Pallet	1				s Ci	
RE-IDA FOODS	₹ Pallet	H	225,000,000	**************************************	(Ye	s O i	40
All the second s							
Supplier FOB			Minimum	Maximum	lr lr	iclude	
ICCAIN FOODS, LTD: PRINCE EDW	ARD ISLAND		Minimum 18,000,000	10000	A \$ 1-4 King Company (1977)	Chamber 1999	TO SEC.
Supplier FOB ICCAIN FOODS, LTD -PRINCE EDW ICCAIN FOODS, LTD -PORTAGE LE ICCAIN FOODS, INC-OTHELLO, W	ARDIŞLAND PRAIRIE			30,000,000	O Ye	s 🛈	No

FIG. 190

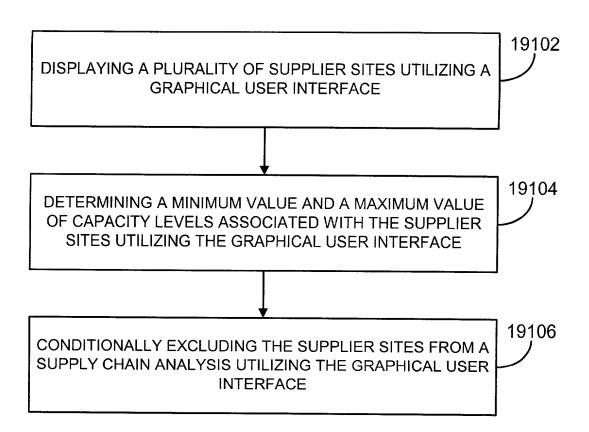


FIG. 191

Supplier	73.744 / 44	Volume		
NTERNATIONAL DIVERSEFOODS	o Table 17			
SUPERIOR COFFEE & FOODS	- 0 - 0 e			
Supplier FOB	5. Page 1	Item	Cont FOB #	Volume
IUDSON INDUSTRIES-TROY AL	MAYO-BI	JLK -	8.4200 0	
HUDSON INDUSTRIES-TROY AL	SAUCE-B	ULK-TARTAR	9.2300 n	

FIG. 192

Supplier	# Volt	ime		•
SSI FOOD SERVICES	05.			
TEXAS AMERICAN FOOD SERVICE	0			
WHITEFORD FOODS	- 0			
7.61			` 0 fe/fe/	
Supplier FOB	lte.	m C	ont FOB # V	olume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%		1.0026 0	A Prince
	DEEF - 77%		1.0016 1 2,	090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%		1.0010 2 2,	508,000

FIG. 193

Supplier	#	Volume		A STATE OF THE STA
VENTURA FOODS	Ó			
VENTURA FOODS	1	100,000		
	2.77			
Supplier FOB	T	Item	Cont FOB	# Volume
VENTURA FOODS-CHAMBERSBURG F	A MAYO-BL	lk .	8.9400	ol San San San
VENTURA FOODS-CHAMPERSPURG, P	'A MAYO-BL	LK	8.8400	d 2 /30 (6.
ventura foods-châmbersburg, p	A SAUCE-BI	ULK-TARTAR	9.5100	50 E F
VENTURA FOODS-CHAMBERSBURG, F	A SAUCE-B	JLK-TARTAR	多分 94100	A terms of the
VENTURA FOODS CITY OF INDUSTRY	MAYO-BL	LK -	91200	0
VENTURA FOODS CITY OF INDUSTRY	MAYO-BL	IIK	9.0200	
VENTURA FOODS CITY OF INDUSTRY	SAUCE B	ULK-TARTAR	9.5800	50 2 3 2 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-DI	ULK-TARTAR	9,4800	14 - 14 - 14 - 14 - 14 - 14 - 14 - 14 -

FIG. 194

FIG. 195

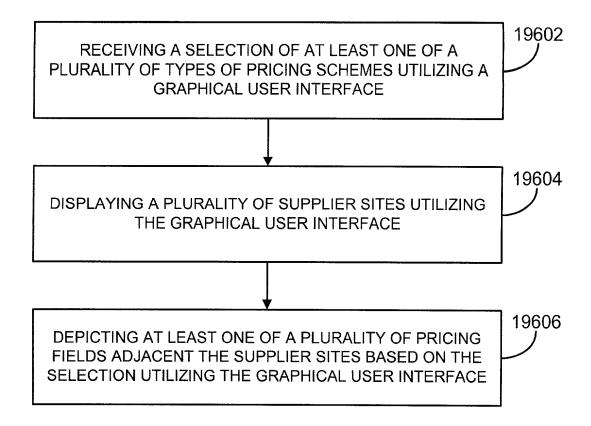


FIG. 196

Total Rest, Growth Amount Usage Per 5 00% ~ 19702 09/01/97 to 08	
	The second secon
Distribution Curren Center Rest. Co	
AMERISERVEIPOST-ALBUQUERQUE 27	5.00% 28 28
AMERISERVE/POST-DENVER 35	5.00% 37
AMERISERVE POST-SALT LAKE UT	5.00% 2 2
AMERISERVE-OMAHA, NE	5.00% 174

FIG. 197

it i	em :	lter	n Growth %	Usaç	e Period	
CHICKEN-PATTY			_0_	.00		
	And the second s	(4)				7:
			-46			
Distribution			Aug.# E		ojected	1
Center		Count Factor		Growth	Usage	
AMER-OMAMA	44,035	166 98.499	6 24.12	4.00%	49,205	
AMER-PLYMOUTH	37,141	177 100 009	6 18.30	5.00%	40,823	
AMER-MILWAUK	38,520	188 100 003	6 19.02	0.00%	42,909	

FIG. 198

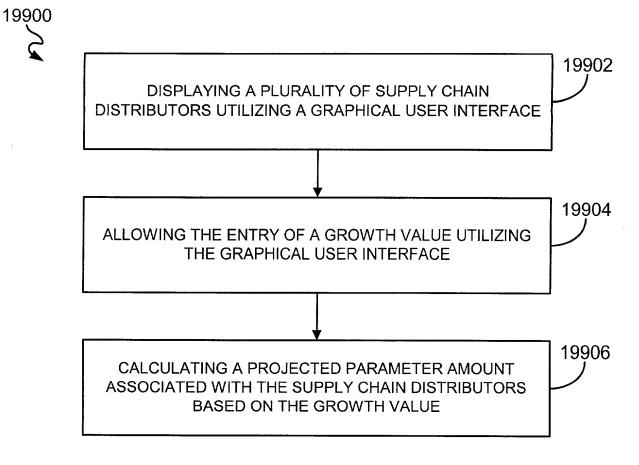


FIG. 199

200	JUL
,	
	2
	8

CAVENDISH FARMS J.R. SIMPLOT COMPANY-HERMISTON, OR LAMB-WESTON, INC. AMERICAN FALLS ID American Falls		NB E1A6 OR 9999 ID 8321	9
LAMB WESTON, INC/AMERICAN FALLS ID American Falls			
A STATE OF THE STA	an edit.	ID 8321	
AND THE RESERVE OF THE PARTY OF			
Distribution Center Lane Restri	iction	Honor TL F	Rate 🚹
AMERISER VE/POST-ALBUQUERQUE O Solver O Requi	red 🖲 Excluded		
AMERISERVE/POST-DENVER O Solver O Requi	red 🖲 Excluded	a fr	
AMERISERVE/POST-SALT LAKE UT O Solver O Requi	ed 🖲 Excluded	T .	
AMERISERVE-OMAHA, NE O Solver O Requi	red © Excluded		
AMERISERVE PLYMOUTH, MN O Solver O Requir	red Excluded	5 =	
		2000)

FIG. 200

20100

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	· NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-VVESTON, INCAMERICAN FALLS ID	American Falls	, ID	83211
Distribution Center	1963	estriction	
AMERISERVEIPOST-ALBUQUERQUE		equired () Exclu	ided
AMERISERVEPOST-DENVER		equired () Exclu	TO THE MANAGER OF

FIG. 201

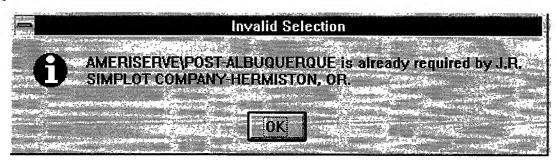


FIG. 202

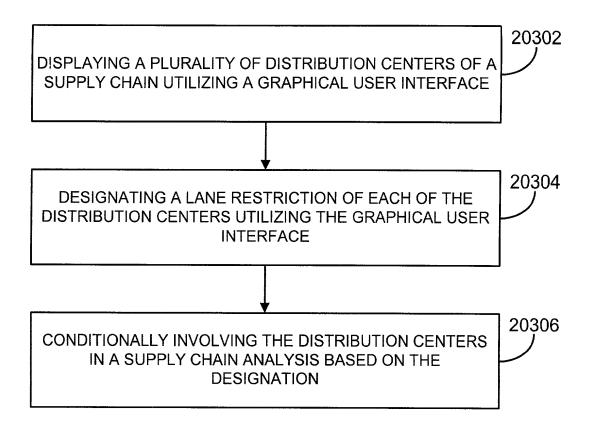


FIG. 203

Supplier FOB		Address	4723	
CAVENDISH FARMS	Dieppe		NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	1 7 2 7	OR	99999
LAMB-WESTON, INC. AMERICAN FALLS ID	American Falls		ID	83211
Distribution Center	Truckload Lane Freight Distance	1,000,000	- : #4 #4	en e
AMERISERVE)POST-ALBUQUERQUE	1,617			
AMERISERVE/POST-DENVER	1,277		0.00	700
AMERISERVE POST-SALT LAKE, UT	691	And the state of t		

FIG. 204

O.K. FOODS-FORT S			Fort	Smith		AR	72904
TYSON FOODS-GRE	EN FORREST	, AR	Gree	n Forest	. 17 jul	AR	72638
TYSON FOODS-RUS	SELVILLE AF	1	Russ	elville		AR	72801
articles and the second	7	3-20-				5	
Distribution	Weight	LTL	0 to 1,00 <mark>0</mark>	1,001 to	5,001 to	10,001 to	20,000 LBS
Center		Minimum	LBS	5,000 LBS	10,000 LBS	20,000 LBS	*
S-ATLANTA	15,000		1 (Sec. 16.) 4. (Sec. 10.) 400			1.10	***************************************
O DUDUKIOTOKI	15 000	400.00				4.00	

FIG. 205

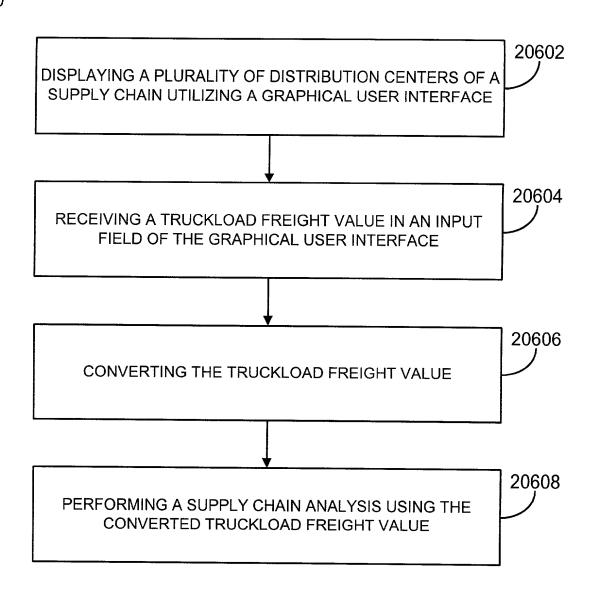


FIG. 206

Analysis Region Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE Ves O No
以为了之,也是一位,此下,所以 。
Distribution Center Name Site Role
MCCABE QUALITY FOODS PORTLAND Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE Corporate & FOB Point
CONSTITUTE OF THE PROPERTY OF

FIG. 207

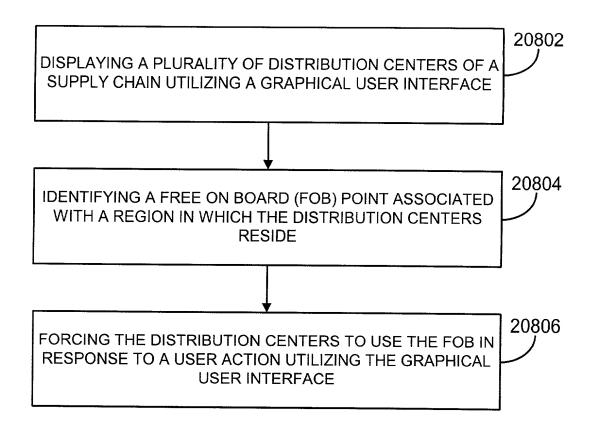
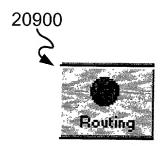


FIG. 208



Seed then II 9

Age than H

'her 11 15

form.

FIG. 209

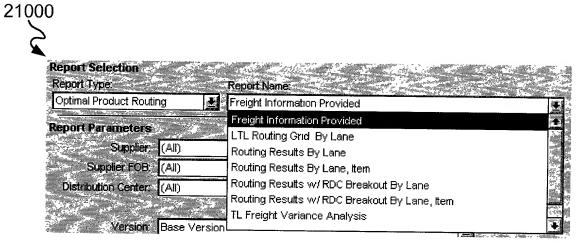


FIG. 210

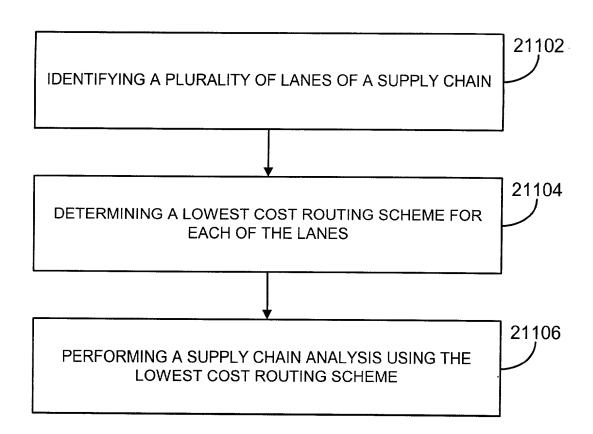


FIG. 211

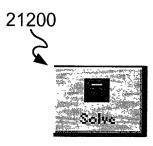


FIG. 212

21300			
5	213	302	
	Report Selection Report Type:	Report Name:	
	Awarded Volume \	Awarded Volume by Item - Detail	
	Awarded Volume Comparison Reports	And the same of th	
44	Cost Matrix Preview		
	Optimal Product Routing Tab Reports		
		ew Capacity & Prices	
		——————————————————————————————————————	

FIG. 213

Awarded Volume by Item - Detail

Awarded Volume by Item - Detail

Awarded Volume by Item - Freight Awarded Volume by Item - Summary Competing DC Freight Analysis by Item Lane Assignment Matrix Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion) Invoice FOB Detail Comparison (no conversion) Invoice FOB Detail Comparison (with conversion) Invoice FOB Savings Comparison (no conversion) Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type: Comparison Reports Report Name:

Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

FIG. 217

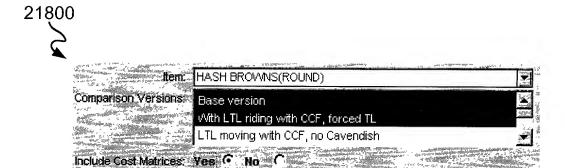


FIG. 218

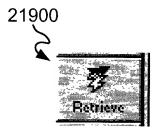


FIG. 219

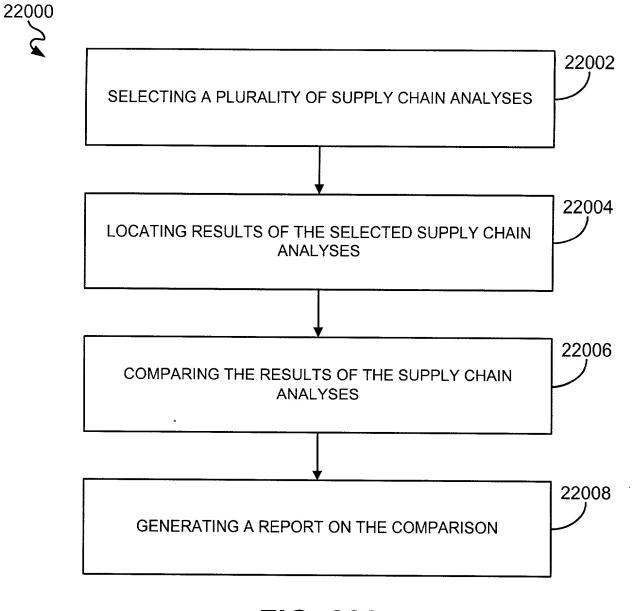


FIG. 220

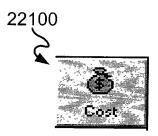


FIG. 221

22200 Please choose the action you wish to perform. Preview

FIG. 222

Cancel

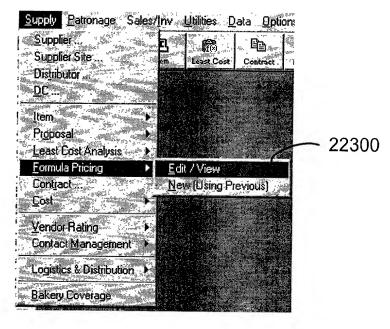


FIG. 223

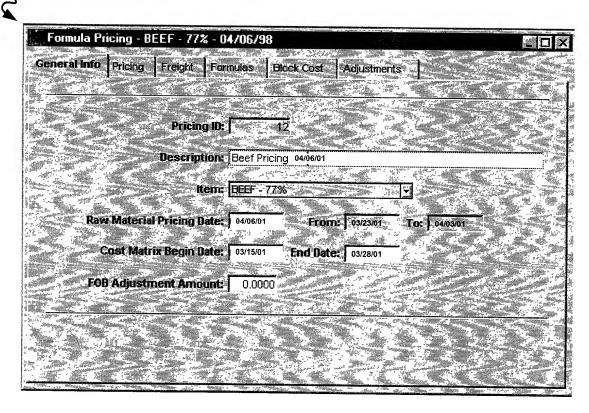


FIG. 224

Formula I	Pricing - B	EEF - 772	- 04/06/9)8		- Chart				- Peliker mining	(1)	
neral Info	Pricing	Freight	Formulas	Block Co	st Adju	stments				display .		
Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN		FRSH DOM 90% LEAN BL		FRSH DOM 90% LEAN YW	FRZN DOM 98%	IMP AUS 90% LEAN	Lean Fine Tx Beef
1/23/98	0 8800	0 9100	0.9052	0 9300	0.9318	0 9900	0 9900	0.9950	1 0000	0 9500	0 9500	0.79
3/24/98	0 8800	0 9100	0.9149	0.9400	0.9224	0 9800	1 0000	1.0500	1 1000	0 9400		0.840
3/25/98	0 8800	0 9150	0.8857	0 9100	0.9224	0 9800	1 1000	1.1500	1 2000	0 9500	0 9300	
3/26/98	0 8850	0 9155	0.8945	0 91 90	0.9275	0 9855	1 2000	1.2500	1 3000	0 9600	0 9500	1.000
3/27/98 💈	0 8900	0 9200	0.9344	0 9600	0.9275	0 9855	1 0000	1.0500	1 1000	0 9550	0 9800	0.840
3/30/98	0 8800	0 9300	0.9441	0 9700	0.9318	0 9900	0 9995	0.9998	1 0000	0 9870	0 9650	0.799
3/31/98	0 8860	0 9160	0.9539	0 9800	0.9412	1 0000	1 1000	1.1250	1 1500	0 9550	0 9870	0.900
4/01/98	0 8700	0 9200	- 0.9393	0 9650	0.9224	0 9800	1 2000	1.2300	1 2600	0 9630	0 9630	0.984
4/02/98	0 8500	0 9400	0.9490	0 9750	0.9318	0 9900	1 0000	1.0250	1 0500	0 9540	0 9870	0.820
1/03/98	0 8515	0 9700	0.9539	0 9800	0.9412	1 0000	1 1000	1.0750	1 0500	0 9580	0 9870	0.860
albin I	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1,0690	1.0950	1 1210	0.9572	0.9659	0.876
							1					
	7	. j. j.						TO SECURITY OF THE PARTY OF THE				
	4				y 7 5 2 3 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5			- 148 48	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			

FIG. 225

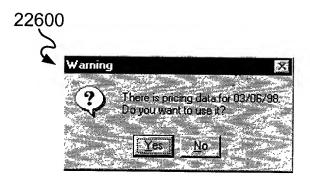


FIG. 226

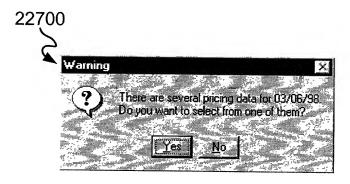


FIG. 227



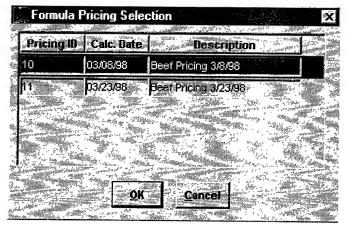


FIG. 228

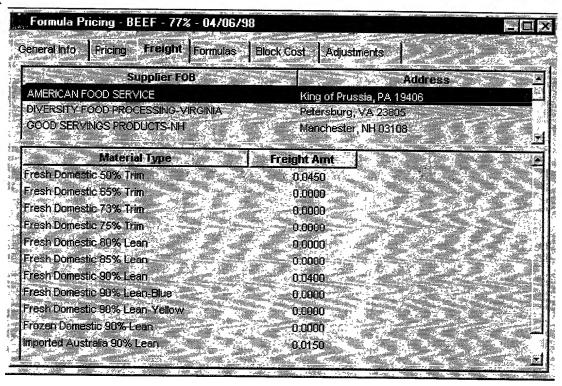


FIG. 229

	FD50TR	FO	STR	FD73TC	FD	RILC	FD8	SI.N	FD9	HC]	IMA	U9 0	LFI	B	Total
Formula	Pct. Co		Cost	Pct. Co	st Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	3 C
VFS-1	0.3120 0.2	871			5.700		- Page 1					0.3924			0.9840
N-1	0.1400 0.1	295 0.2000	0.1949	0.1400 - 0.1	368		7		0:2000	0.2190	0.3200	0.3139	23.		0.9941
S-1	0.3270 0.3	042	790g	Detaile a La , ' à	Company of Mark		G Section					0.3549			
8C-1	0.2414 0.2	200		The second	0.217	9 0.2026	n 2179	0.2153							
ER-1	0.3250 0.2	926	He Th	5.44	A		N 17, 7	S Color				0.3571			
EX-1	0.3090 0.2	788	A CONTRACT OF CONTRACT	office Annual Control	To appropriate							0.2452			
ALI I	0.3250 0.2		10 Line Sec.	Bargon and Control	And the last	and the second									
(C.1	0.3325 0.2		200	10 10 10 10 10 10 10 10 10 10 10 10 10 1	200004 V	200						0.3608			
********	1 0.0323 0.2	31 14	12 7 1000-150	- 1.00				: : *******	U 46/5	0.5165	0.100C	0 0986	0.1000	0.0890	1.0018
		apai ma		and the same of					1.3675				48.7	- 45	
. 1	a/ 2000 m				140	27.4	#DI		Set		7				Parket N
Magazia de	11		Monthle	Maria de la companya	A SECTION AND ADDRESS OF THE PARTY OF THE PA				Marketon .	7.2 3984	and the same	E 56	4	la h	
				Anna Carrent C	And Apparent.		1		yar t	/ 19,44			100	100 March 100 Ma	6.00 E
	AND STREET, ST	* The state of the	September 1 - Land William	min of the state	Section of the Party of the Par	A	and the state of the same	7 6 25	- SPCASST -	Asign Company and	and the same	San	State of State of	State or -	Manager T. Tolk

FIG. 230

neral Info P	ricing Freight Fr	ormulas	Block Cost	Adjustmen	is		
Formula R	aw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?	
AFS-1	0.9840	0,99	\$0.9990	0.1232	\$1,1222	V V	J. J. J.
DIV-1	0.9941	0.98	\$1.0123	0.1669	- \$1.1792	マ	
GS-1	0.9866	0.98	\$1,0037	0.1287	\$1,1324	V	
S&C-1	0.9721	1,00	\$0.9721	0.1457	\$1,1178		
SER-1	0.9684	0,99	\$0.9831	₫ 0:1325	\$1.1156	V	
TEX-4	0.9916	0.99	\$1.0067	0.1232	\$1,1299	₽	
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214		
WIS-1	1.0018	0.98	\$1,0202	0.1334	\$1.1536		
						di ↔	
er 75 dage		4- 1			PROMPLY TO THE PROMPL		
					Apple 1	5.2	
			- 10 T		100		
	A	T			注 。注注。		T.
		- 77	ries de la companya d				ير د.
							7.00
TAC T.							

FIG. 231

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price		ally.
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222		
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292	, , , , , , , , , , , , , , , , , , , ,	200000
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1,1324	1	
S8C-1	0.9721	1,0000	0.9721	0.1457	0.0000	1.1178		
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156		
JEX-1	0.9916	0.9850	4.0067	0.1232	0.0000	1,1299		97,64
Amount			Adj	ustment D	esc			
0.1500	Upcharge	***************	Maria de la composição de	TATALON TO THE PARTY OF THE PAR	**************************************			
			474E-E-1					
4.7		H. Di			7-4	100		
								office and the second
						ATT. SHEET		
		2				A. Carry Courts	Albania Parinter	A STATE OF THE PARTY OF THE PAR

FIG. 232



FIG. 233

FIG. 234



Formula Maintenance	77.5 \$ \(\lambda \) 7. (2.5)	
Formula ID Facility	Description -	Short Name
5 AMERICAN FOOD SERVICE	American Food Service Form	ula A AFS-1
PIVERSITY FOOD PROCESSING - VIRG	Ir DIV Formula - 1b	DIV-1
GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows 14		Standard Standard
Material Type	Begin Dat	e Percentage
resh Domestic 50% Trim	10/03/1997	31.2000%
resh Domestic 73% Trim	10/01/1996	20 0000%
resh Domestic 85% Lean	10,01,11997	5.0000%
resh Domestic 90% Lean	10/01/1997	18.8000% 💥
lumber of Rows. 6		100 0000%

FIG. 235

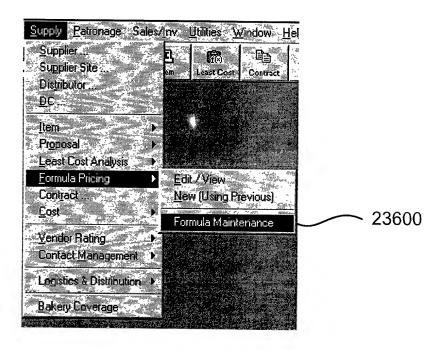


FIG. 236